

London, Hong Kong, January 3rd, 2017

Natixis bolsters aviation finance business with senior hires

In response to a period of robust growth for the business line, Natixis has made four senior appointments to its global aviation finance team.

Wui Jin Woon has been appointed Head of Aviation Finance, Asia Pacific. Based in Natixis' Singapore office, Wui Jin has over 15 years' experience spanning capital markets and corporate finance, including with Hong Kong Aviation Capital, AWAS and RBS Aviation Capital (now SMBC Aviation Capital).

Hyung Jin (Ryan) Ahn has been appointed Director – Aviation Finance, Asia Pacific. Reporting to Wui Jin, Ryan is responsible for originating, maintaining and developing relationships with existing and prospective aviation clients in the Asia Pacific region and will be based in Natixis' Singapore office. Ryan was formerly Vice President at BBAM US LP, a major commercial aircraft financier and manager. Prior to this he was Director at Old Hill Partners Inc. (formerly the Patriot Group) with responsibility for sourcing debt across various real asset classes including commercial aircraft.

Jocelyn Noel has been appointed Executive Director, Aviation Finance, based in Natixis' London office. Jocelyn is responsible for coordinating distribution of aviation paper globally. He has been with Natixis' aviation finance team for almost ten years, and was formerly Global Capital Markets Director at Natixis Securities Americas LLC.

Evgeny van der Geest has been appointed Associate, Aviation Finance, also based in Natixis' London office. He was previously with Flight Ascend Consultancy leading its award-winning risk advisory department.

Ramki Sundaram, Managing Director, Global Head of Aviation Finance, said: *"Over the past year, Natixis' aviation finance business has experienced robust growth. This is underpinned by our solutions-driven, client-centric approach implemented in alignment with Natixis' 2014-17 strategic plan, New Frontier. We're confident that these appointments, who collectively offer a wealth of expertise in aviation finance and the leasing market, will assist Natixis in our mission to develop innovative and efficient capital financing solutions that are unrivalled."*

About Natixis

Natixis is the international corporate, investment, insurance and financial services arm of Groupe BPCE, the 2nd-largest banking group in France with 35 million clients spread over two retail banking networks, Banque Populaire and Caisse d'Épargne.

With more than 16,000 employees, Natixis has a number of areas of expertise that are organized into three main business lines: Corporate & Investment Banking, Investment Solutions & Insurance, and Specialized Financial Services.

A global player, Natixis has its own client base of companies, financial institutions and institutional investors as well as the client base of individuals, professionals and small and medium-size businesses of Groupe BPCE's banking networks.

Listed on the Paris stock exchange, it has a solid financial base with a CET1 capital under Basel 3⁽¹⁾ of €12.7 billion, a Basel 3 CET1 Ratio ⁽¹⁾ of 11.2 % and quality long-term ratings (Standard & Poor's: A / Moody's: A2 / Fitch Ratings: A).

(1) Based on CRR-CRD4 rules as reported on June 26, 2013, including the Danish compromise - without phase-in except for DTAs on tax-loss carryforwards and pro forma of additional phase-in of DTAs following ECB regulation 2016/445.

Figures as at September 30, 2016

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