

News Release

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ANZ announces key appointments for Institutional business in Australia

ANZ today announced five senior appointments within its Institutional bank in Australia, in a move to further strengthen the business and deliver support for customers across key industries and product areas.

Group Executive Institutional, Mark Whelan, said: "We're pleased to have such strong internal and external talent within our team, bringing deep skills and experience to help support our customers at this critical time for the economy."

Michael Rose has been appointed to a newly created role, **Head of Sales, Institutional Australia**. In this role he will be responsible for helping drive deeper relationships and business growth and is based in Brisbane. Mr Rose has been with ANZ for 40 years, most recently as Head of Corporate Banking, Institutional Australia. Mr Rose will report to Tammy Medard, Managing Director – Institutional Australia.

Simone Tilley has been appointed **Head of Corporate Banking**, Institutional Australia, replacing Mr Rose. This is a key segment of the Institutional Division that serves privately-owned and mid-cap listed entities. Ms Tilley has extensive experience across retail, commercial, corporate and institutional banking, and most recently held the role of Head of Retail Broker Distribution for Australia Retail and Commercial at ANZ. Ms Tilley will also report to Ms Medard and is based in Melbourne.

Paul Richards has been appointed **Head of Resources, Energy and Infrastructure, Corporate Finance**, an important role in supporting customers in their transition to net-zero carbon while driving our core infrastructure agenda in Australia. Mr Richards replaces Paul Orton, [who was appointed to the role of Group General Manager, Internal Audit, in June](#). An experienced international banker across both developed and emerging markets, Mr Richards was previously Head of Structured Export Finance & Renewables at ANZ and is based in Sydney. In the new role, he reports to Christina Tonkin, Managing Director, Corporate Finance.

Michelle Sichlau has been appointed to a newly created role as the **Head of Business Development** for Corporate Finance. Ms Sichlau will join in December from Plenary Group and has more than 15 years of experience in originating, structuring, negotiating, executing and managing structured finance transactions and assets across a number of industry sectors. In her new Sydney-based role she will focus on the continued development and execution of our new growth opportunities, and will also report to Christina Tonkin.

Michael Peric joins ANZ this month from Bank of Queensland in the role of **Global Head of Balance Sheet Trading**, reporting to Shayne Collins, Managing Director, Markets. He brings more than 25 years of experience in Financial Markets, leading trading, sales, treasury, product and risk teams in Australia and New Zealand. Most recently, Mr Peric led Financial Markets and Trade Finance at BOQ and will remain in Sydney.

[ANZ recently ranked #1 Institutional Bank in Australia for the sixth consecutive year](#), according to the 2021 Peter Lee Associates Large Corporate and Institutional Relationship Banking Survey.

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