

BPL Global continues expansion with New York appointments and Israeli partnership

The world's leading credit and political risk insurance (CPRI) broker strengthens its global reach through latest strategic developments

London/New York/Herzliya. 23rd September 2020. With BPL New York LLC now established as one of its wholly-owned subsidiaries, BPL Global – the leading CPRI broker – is delighted to announce the appointment of Gabe Mansky and Andrea Friedman. Mansky and Friedman, who both join BPL New York from Arthur J. Gallagher, will be primarily focused on Israeli-based corporations and banks, as well as their US affiliates.

A well-known CPRI broker in both the US and Israeli markets, Mansky held the position of Executive Vice President at Gallagher for 12 years. He previously spent 11 years at Acordia/Wells Fargo Insurance and began his career in CPRI with Credit International Associates, now Aon Trade Credit.

Friedman was a member of Mansky's team for two and a half years at Wells Fargo and at Gallagher for the past 12 years, where she served as a Client Relationship Manager. She will continue to work as a Client Relationship Manager within Mansky's team at BPL Global.

BPL Global has also announced the signing of a partnership with [TCS - Trade Credit Solutions](#). TCS, the first and leading brokerage firm exclusively focusing on Israeli trade credit and political risks, was founded in 2010 by Muki Sharir. The TCS team has gained the reputation as the premier CPRI broker in Israel, providing tailored solutions to its clients – banks and financial institutions, leading global corporates and multinationals with subsidiaries around the globe, as well as public and private corporates, exporters, and domestic market players.

James Esdaile, Managing Director, BPL Global, said: "We're excited to add such experienced talent to the BPL Global team in New York and equally pleased to enter into a partnership with TCS, which will allow us to support and develop its well-established franchise in Israel."

Mansky said: "Joining BPL Global, continuing the partnership with TCS, and focusing on the Israeli marketplace culminates in a winning combination. BPL Global's position as the world's leading CPRI broker, the reputation of TCS as the premier CPRI broker in Israel, and Israel's exporting economy all make this so. That said, we will not forgo any non-Israeli opportunity."

Muki Sharir, Founder, TCS said: "We are delighted to partner with BPL Global, a specialist CPRI broker which shares our commitment to providing the industry's highest level of product expertise and client service. The partnership will allow us to further strengthen our capabilities and lead the Israeli CPRI brokerage industry."

Notes for editors

About BPL Global

BPL Global is an employee-owned specialist credit and political risk insurance broker established in 1983 with offices in London, New York, Paris, Geneva, Singapore and Hong Kong. It has over 90 staff and an annual premium volume of approximately US\$425m.

In London, BPL Global is regulated by the Financial Conduct Authority, in New York by the State Department of Financial Services, in Paris by ORIAS, in Singapore by the Monetary Authority of Singapore, in Hong Kong by the Confederation of Insurance Brokers, and in Geneva by FINMA.

In February 2020, BPL Global released its third Market Insight report, detailing key findings and statistics from its own portfolio and the wider CPRI market since 1983. The full report can be accessed [here](#). For more information please visit www.bpl-global.com.

About TCS - Trade Credit Solutions

TCS is an international leading insurance broker dedicated only for Israeli related Trade Credit & Political Risks Insurance, presenting expert knowledge of traditional large-scale industry and financial expertise.

Trust and transparency are our core values, enabling us to develop long-standing relationships with our clients and business partners, providing highest level of service and customer satisfaction.

For more information please visit <https://www.tcsbrokers.com> .

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