

League tables

full year 2022

Export finance





TXF ON TOUR 2023

FEBRUARY - MIAMI
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MARCH - DUBAI
MENA
EXPORT, PROJECT & DEVELOPMENT FINANCE

MAY - AMSTERDAM
TXF GLOBAL
COMMODITY & SUSTAINABLE NATURAL RESOURCES FINANCE

JUNE - LISBON
TXF GLOBAL
EXPORT, AGENCY & PROJECT FINANCE: TEN YEAR ANNIVERSARY

JUNE - LISBON
ECA FINANCE TRAINING
EXPORT & NATURAL RESOURCES FINANCE

OCTOBER - CAPE TOWN
AFRICA
EXPORT & NATURAL RESOURCES FINANCE

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Welcome to the league table report for the Full year 2022. This report is a compilation of different online league tables **as they stood on the 06-02-2022**. The tables normally have small variations over time because we keep receiving new deals closed in 2022 as lenders receive permission from the borrowers to disclose them. The latest tables can be visited online [following this link](#).

The methodology that we follow to illustrate these tables can also be found online [on this link](#).

In addition, we offer a range of products where the data can be dissected and analysed so you can have a better assessment of where that market is and where your company sits in the market, whether you belong to a financial institution, export credit agency, exporter, law firm or company interested in borrowing. Contact us for a trial now.

Our mission is to provide comprehensive and credible data to the industry and we are moving forward immensely in this regard. We would like to thank the institutions that currently provide us with data and encourage those that do not to join us in making this industry's data more transparent and accurate. Accurate data will help to better explain the export finance product internally and externally, as well as enhance reporting, research, benchmarking and business development in the sector. We hope you find this report valuable and engaging.

The TXF Data team

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Top 15 financial institutions. ECA deals including commercial tranches

MLAs				
		\$m	No	Share (%)
1	Santander	9,047	60	12.9%
2	BNP Paribas	7,310	49	10.4%
3	Credit Agricole CIB	4,811	25	6.8%
4	Societe Generale	4,780	29	6.8%
5	SMBC	4,382	21	6.2%
6	HSBC	4,180	30	5.9%
7	Standard Chartered	3,155	24	4.5%
8	ING Bank	2,703	21	3.8%
9	Deutsche Bank	2,484	15	3.5%
10	UniCredit	2,476	28	3.5%
11	Citi	2,272	22	3.2%
12	JP Morgan	2,267	17	3.2%
13	Commerzbank	1,444	16	2.1%
14	KfW IPEX-Bank	1,337	11	1.9%
15	MUFG	1,256	8	1.8%

Lenders				
		\$m	No	Share (%)
1	BNP Paribas	7,601	51	10.0%
2	Santander	5,979	62	7.9%
3	HSBC	4,736	33	6.2%
4	Credit Agricole CIB	4,242	28	5.6%
5	Societe Generale	4,119	35	5.4%
6	JP Morgan	3,492	25	4.6%
7	SMBC	3,438	29	4.5%
8	ING Bank	3,307	29	4.4%
9	Standard Chartered	2,846	33	3.7%
10	MUFG	2,202	21	2.9%
11	UniCredit	2,134	41	2.8%
12	Citi	1,997	25	2.6%
13	KfW IPEX-Bank	1,976	16	2.6%
14	Deutsche Bank	1,878	16	2.5%
15	Commerzbank	1,849	30	2.4%

Top 15 financial institutions. ECA tranches only

Lenders				
		\$m	No	Share (%)
1	BNP Paribas	6,984	50	10.4%
2	Santander	5,768	61	8.5%
3	HSBC	4,559	33	6.8%
4	Credit Agricole CIB	4,045	28	6.0%
5	Societe Generale	3,880	31	5.7%
6	JP Morgan	3,463	25	5.1%
7	ING Bank	3,223	29	4.8%
8	SMBC	2,325	16	3.4%
9	Standard Chartered	2,311	31	3.4%
10	UniCredit	2,103	40	3.1%
11	Citi	1,966	25	2.9%
12	Deutsche Bank	1,823	16	2.7%
13	Commerzbank	1,822	30	2.7%
14	KfW IPEX-Bank	1,810	15	2.7%
15	BayernLB	1,673	13	2.5%

Export finance full year 2022

League tables: Emerging markets & Africa



Top lenders in emerging markets*

Overall				
		\$m	No	Share (%)
1	Societe Generale	1,854	12	9.3%
2	Credit Agricole CIB	1,753	10	8.7%
3	BNP Paribas	1,550	9	7.7%
4	Standard Chartered	1,397	19	7.0%
5	ING Bank	1,383	9	6.9%
6	HSBC	1,164	9	5.8%
7	Santander	1,076	8	5.4%
8	Deutsche Bank	1,004	9	5.0%
9	UniCredit	913	19	4.6%
10	Commerzbank	739	15	3.7%
11	ANZ	569	2	2.8%
12	SMBC	557	5	2.8%
13	KfW IPEX-Bank	438	3	2.2%
14	DZ Bank	391	5	1.9%
15	MUFG	386	6	1.9%

*Lower-middle income & low income countries according to the world bank classification

ECA tranches				
		\$m	No	Share (%)
1	Societe Generale	1,781	12	9.3%
2	Credit Agricole CIB	1,717	10	9.0%
3	BNP Paribas	1,483	9	7.8%
4	ING Bank	1,370	9	7.2%
5	Standard Chartered	1,358	19	7.1%
6	HSBC	1,164	9	6.1%
7	Santander	1,076	8	5.6%
8	Deutsche Bank	948	9	5.0%
9	UniCredit	913	19	4.8%
10	Commerzbank	739	15	3.9%
11	ANZ	569	2	3.0%
12	SMBC	543	4	2.8%
13	KfW IPEX-Bank	420	3	2.2%
14	DZ Bank	379	5	2.0%
15	Credit Suisse	376	3	2.0%

Top lenders in Africa



Overall				
		\$m	No	Share (%)
1	Societe Generale	1,440	9	12.3%
2	Credit Agricole CIB	1,235	7	10.6%
3	BNP Paribas	1,114	7	9.5%
4	Standard Chartered	1,037	16	8.9%
5	UniCredit	808	10	6.9%
6	Santander	693	5	5.9%
7	Deutsche Bank	632	6	5.4%
8	Commerzbank	568	6	4.9%
9	ING Bank	428	4	3.7%
10	DZ Bank	376	4	3.2%
11	HSBC	369	4	3.2%
12	Cassa Depositi e Prestiti	338	2	2.9%
13	Kommunalkredit Austria AG	324	4	2.8%
14	BayernLB	319	1	2.7%
15	Helaba	227	3	1.9%

ECA tranches				
		\$m	No	Share (%)
1	Societe Generale	1,389	9	12.4%
2	Credit Agricole CIB	1,220	7	10.9%
3	BNP Paribas	1,077	7	9.6%
4	Standard Chartered	998	16	8.9%
5	UniCredit	808	10	7.2%
6	Santander	693	5	6.2%
7	Deutsche Bank	577	6	5.2%
8	Commerzbank	568	6	5.1%
9	ING Bank	414	4	3.7%
10	HSBC	369	4	3.3%
11	DZ Bank	364	4	3.3%
12	Cassa Depositi e Prestiti	338	2	3.0%
13	BayernLB	319	1	2.9%
14	Kommunalkredit Austria AG	312	4	2.8%
15	Helaba	227	3	2.0%

Export finance full year 2022

League tables: Americas and Asia



Top lenders in Americas (Latin America, North America)

Overall				
		\$m	No	Share (%)
1	BNP Paribas	1,313	8	10.9%
2	JP Morgan	1,282	9	10.6%
3	Santander	1,187	14	9.8%
4	Credit Agricole CIB	1,139	2	9.4%
5	HSBC	958	2	7.9%
6	Citi	728	10	6.0%
7	MUFG	720	6	6.0%
8	SMBC	717	6	5.9%
9	KfW IPEX-Bank	584	3	4.8%
10	BBVA	570	6	4.7%
11	Deutsche Bank	384	3	3.2%
12	UniCredit	292	7	2.4%
13	Intesa Sanpaolo	275	2	2.3%
14	The Norinchukin Bank	245	1	2.0%
15	Bank Of America	235	2	1.9%

ECA tranches				
		\$m	No	Share (%)
1	JP Morgan	1,282	9	12.7%
2	BNP Paribas	1,273	8	12.6%
3	Credit Agricole CIB	1,139	2	11.3%
4	Santander	1,100	13	10.9%
5	HSBC	958	2	9.5%
6	Citi	728	10	7.2%
7	BBVA	570	6	5.6%
8	KfW IPEX-Bank	554	3	5.5%
9	Deutsche Bank	384	3	3.8%
10	UniCredit	292	7	2.9%
11	Bank Of America	235	2	2.3%
12	Intesa Sanpaolo	219	2	2.2%
13	Cassa Depositi e Prestiti	184	1	1.8%
14	Toronto-Dominion Bank	165	1	1.6%
15	SMBC	165	1	1.6%



Top lenders in Asia (inc. Asia, Asia Pacific, Australasia and Russia CIS)

Overall				
		\$m	No	Share (%)
1	BNP Paribas	1,764	11	9.9%
2	ING Bank	1,480	10	8.3%
3	HSBC	1,238	8	7.0%
4	Santander	1,110	7	6.3%
5	SMBC	1,009	9	5.7%
6	Credit Agricole CIB	815	7	4.6%
7	CaixaBank	800	4	4.5%
8	Societe Generale	722	7	4.1%
9	Standard Chartered	661	7	3.7%
10	Deutsche Bank	650	5	3.7%
11	ANZ	644	3	3.6%
12	MUFG	569	7	3.2%
13	Commerzbank	540	11	3.0%
14	DZ Bank	443	6	2.5%
15	Mizuho	387	5	2.2%

ECA tranches				
		\$m	No	Share (%)
1	BNP Paribas	1,734	11	10.1%
2	ING Bank	1,480	10	8.6%
3	HSBC	1,238	8	7.2%
4	Santander	1,110	7	6.5%
5	SMBC	968	6	5.6%
6	CaixaBank	800	4	4.7%
7	Credit Agricole CIB	794	7	4.6%
8	Societe Generale	700	6	4.1%
9	Standard Chartered	661	7	3.8%
10	Deutsche Bank	650	5	3.8%
11	ANZ	644	3	3.7%
12	Commerzbank	540	11	3.1%
13	MUFG	531	5	3.1%
14	DZ Bank	443	6	2.6%
15	KfW IPEX-Bank	348	2	2.0%

Export finance full year 2022

League tables: Europe and Middle East



Top lenders in Europe

Overall				
		\$m	No	Share (%)
1	BNP Paribas	2,824	23	9.9%
2	Santander	2,388	34	8.3%
3	Societe Generale	1,771	15	6.2%
4	HSBC	1,709	15	6.0%
5	JP Morgan	1,688	11	5.9%
6	BayernLB	1,421	12	5.0%
7	Credit Agricole CIB	1,053	12	3.7%
8	ING Bank	966	12	3.4%
9	Citi	882	10	3.1%
10	SMBC	855	9	3.0%
11	KfW IPEX-Bank	825	8	2.9%
12	UniCredit	721	12	2.5%
13	CaixaBank	698	8	2.4%
14	Commerzbank	639	11	2.2%
15	Lloyds Bank	610	5	2.1%

ECA tranches				
		\$m	No	Share (%)
1	BNP Paribas	2,799	23	11.4%
2	Santander	2,265	34	9.2%
3	JP Morgan	1,674	11	6.8%
4	Societe Generale	1,645	12	6.7%
5	HSBC	1,531	15	6.2%
6	BayernLB	1,331	11	5.4%
7	ING Bank	936	12	3.8%
8	Credit Agricole CIB	892	12	3.6%
9	Citi	851	10	3.5%
10	KfW IPEX-Bank	728	8	3.0%
11	UniCredit	690	11	2.8%
12	Commerzbank	613	11	2.5%
13	CaixaBank	584	7	2.4%
14	UBS	582	6	2.4%
15	SMBC	579	5	2.3%



Top lenders in Middle East

Overall				
		\$m	No	Share (%)
1	SMBC	761	3	15.2%
2	BNP Paribas	585	2	11.7%
3	Standard Chartered	577	4	11.5%
4	Mizuho	495	2	9.9%
5	HSBC	462	4	9.3%
6	MUFG	433	2	8.7%
7	Santander	300	1	6.0%
8	Nonghyup Bank	240	1	4.8%
9	Sumitomo Mitsui Trust Bank	240	1	4.8%
10	BBVA	233	1	4.7%
11	JP Morgan	100	1	2.0%
12	Commerzbank	79	1	1.6%
13	Gulf International Bank	75	1	1.5%
14	First Abu Dhabi Bank	75	1	1.5%
15	Rabobank	66	2	1.3%

ECA tranches				
		\$m	No	Share (%)
1	SMBC	517	2	16.0%
2	HSBC	462	4	14.3%
3	MUFG	433	2	13.4%
4	Standard Chartered	332	3	10.3%
5	Santander	300	1	9.3%
6	Mizuho	250	1	7.8%
7	BBVA	233	1	7.2%
8	BNP Paribas	100	1	3.1%
9	JP Morgan	100	1	3.1%
10	Commerzbank	79	1	2.5%
11	First Abu Dhabi Bank	75	1	2.3%
12	Gulf International Bank	75	1	2.3%
13	Rabobank	66	2	2.0%
14	Riyad Bank	50	1	1.6%
15	Citi	50	1	1.6%

