

Supporting Trade & Investors

Nuria Gorog
SVP - Continental Europe
Credit & Political Risk



- Underwriting Trade Credit and Political Risk business since 1997
- Paid over \$930m of claims during this period
- Global Credit Lines structure with wide regional representation
- New Leadership to take the business forward with amended risk appetite.
- AA- Stable Credit Rating for all the papers on which we write

- We have broad risk appetite across Sovereign (Full Faith and Credit), Sub Sovereign / SOE and Credit Transactions
- Maximum 15 year tenor for Full Faith and Credit, up to \$150m per transaction
- Private Obligor appetite 5 / 7 years, up to \$75m per transaction
- Non Trade (typically senior, unsecured financing) 3 / 5 years dependent on credit quality. Up to \$35m per Obligor / Transaction
- Receivables Financing / Discounting up to 365 days (inclusive of any extension of terms)