



FMO USD 500 million 5-Year Inaugural Green Bond

Final Terms

Borrower:	Nederlandse Financierings-Maatschappij voor Ontwikkelingslanden N.V. (FMO)
Ratings:	Aaa (stable) / AAA (stable)
Instrument:	Fixed Senior Unsecured Notes
Size:	USD 500 million
Coupon:	2.750% (Annual)
Pricing Date	12 th February 2019
Payment Date:	20 th February 2019
Maturity Date:	20 th February 2024
Reoffer Spread:	Mid-swaps + 17bps
Reoffer Price / Yield:	99.950% / 2.742% (s.a.), 2.761% (annual)
Reoffer Spread to UST:	UST 2.500% 31 January 2024 + 25.6bps
Joint Lead Managers:	BofA Merrill Lynch, Citi, Credit Agricole, HSBC

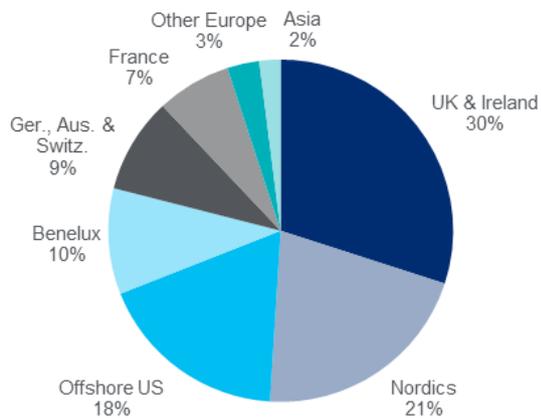
Issue Highlights:

- On Tuesday 12th February 2019, Nederlandse Financierings-Maatschappij voor Ontwikkelingslanden N.V. ("FMO"), rated Aaa/AAA and explicitly guaranteed by the Dutch State, priced a new USD 500 million 5-year Green bond at mid-swaps plus 17bps. This is equivalent to 25.6bps over the on-the-run 5-year US Treasury and a reoffer price of 99.950%. This transaction marks FMO's inaugural Green Bond issuance, having previously pioneered the Sustainability Bond market in The Netherlands with three EUR-denominated, and one SEK-denominated, sustainability bond issuances.
- On Thursday 24th January at 10:25am London time, FMO announced a series of investor calls and physical meetings across Europe on the week beginning 4th February to engage investors and gather feedback on a USD-denominated Reg S Bearer Green Bond transaction.
- FMO took advantage of strong investor feedback and the issuance window following the Chinese Lunar New Year holidays to announce the new 5-year transaction at 1:00pm London time on Monday 11th February 2019, with Initial Price Thoughts ("IPTs") of mid-swaps +18bps area.
- The orderbook officially opened the following day at 8:05am London time, with Price Guidance remaining unchanged at mid-swaps plus 18bps area. The orderbook grew throughout the London morning and reached in excess of \$540 million (excluding Joint Lead Manager interest) by 9:42am London time.
- The momentum continued and with books in excess of \$725 million, BNG Bank were able to set the final spread at mid-swaps plus 17bps, representing a one basis point tightening from IPTs. The transaction subsequently priced at 2:54pm London time.
- The reward for FMO's broad investor work was reflected in the transaction's very high quality and diverse orderbook supported by strong demand from green motivated investors. Bank treasuries took 51% of allocations, followed by central banks & official institutions (31%), asset managers (15%), insurance and pension funds (2%) and private banks (1%).

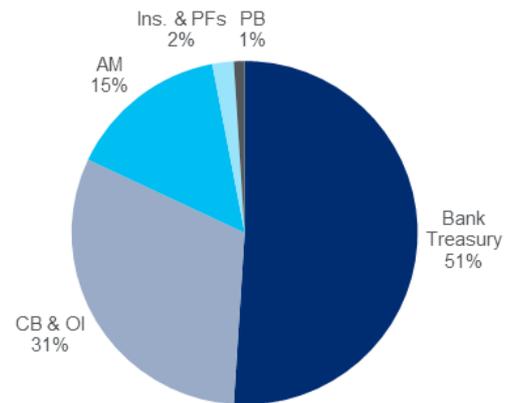
- Investors based in UK & Ireland took 30% of allocations, followed by supportive investors in the Nordics (21%), Benelux (10%), Germany, Switzerland & Austria (9%), France (7%) and other European countries (3%). Offshore US (18%) and Asia (2%) made up the remaining allocations.
- The net proceeds of the issue will be allocated within FMO's Treasury to a special sub-portfolio that will be linked to FMO's lending operations in the fields of green finance ("Eligible Projects"). FMO's definition of green projects focuses on climate-related projects by defining three sub-categories under green eligible projects; climate change mitigation, climate change adaptation and other footprint projects.
- Eligible Green Projects include, but are not limited to, investments in:
 - Renewable energy projects such as solar, wind, geothermal power and run-of-river hydro
 - Energy efficiency projects in buildings and in industrial equipment
 - Agriculture, forestry and other land use
 - Responsible agriculture, food production, transport, waste and wastewater projects (including biosphere conservation projects)

Distribution:

Geography



Investor Type



Background Information:

- Founded in 1970, FMO is a public-private development bank. They have investments in more than 85 countries, offering private sector companies and financial institutions in developing countries a variety of financial products, as well as expertise and access to our networks. With a committed portfolio of €9.2 billion, FMO is one of the larger bilateral private sector development banks globally.
- FMO has a funding need of approximately €1.5billion. FMO strives to achieve diversification in geography, investor types and tenor of its funding in public markets and through private placements.