

TXF APAC 2021

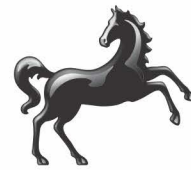
Trade & Commodity
Finance
17-18 MARCH 2021

VIRTUAL EVENT



SPONSORS

SPONSORS



LLOYDS BANK



SUPPORTERS

Deutsche Bank



IN ASSOCIATION WITH

Enterprise
Singapore

TXF APAC 2021

Trade & Commodity Finance
17-18 MARCH 2021

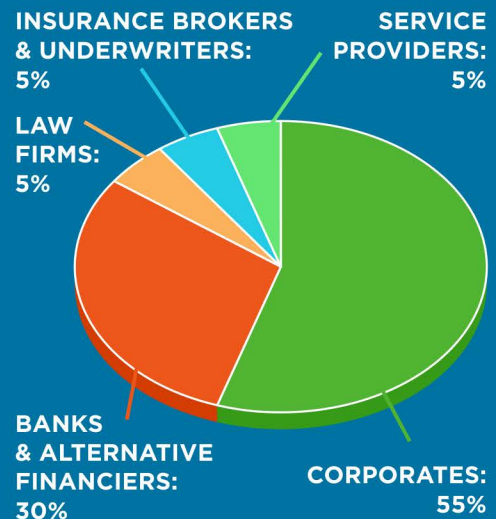
EVENT OVERVIEW

2021 marks a line in the sand for the APAC commodity and trade finance industry and it's time to put our best foot forward. Following a year in which the industry was rocked by a number of high profile commodity fraud cases as well as the decision by some of the major commodity finance banks to exit the market, the spotlight is now firmly on the APAC commodity finance industry to respond.

How will the region look to restore confidence in the standards of best practice and how can the industry bounce back following a year which saw commodity finance deal volumes fall by 70% according to TXF Data?

With the use of TXF's state-of-the-art virtual event platform, TXF APAC 2021 will gather trade and commodity finance professionals from across the region to engage in collaborative thought leadership discussions and facilitate deal-making.

DELEGATE BREAKDOWN



VIRTUAL EVENT FEATURES



PRIVATE ROOMS



NETWORKING ROULETTE



CHAT FEATURES:
ONE TO ONE AND
ONE TO MANY
CONVERSATIONS



VIEW THE
GUEST
LIST



HOSTED ON OUR
OWN SERVERS TO
PROVIDE SECURITY
AND PRIVACY



HD VOICE
& VIDEO



INSTANT
TECHNICAL
SUPPORT



NETWORKING
CONCIERGE
SERVICE



LIVE AND
ON-DEMAND
SESSIONS

SPEAKERS



Steve Cochrane
Chief APAC
Economist
MOODY'S
ANALYTICS



Russell Yue
Head of Structured
Finance - China
TRAFIGURA
GROUP PTE



Bharat Gupta
Regional Head - Trade
and Structured Finance
Asia, Europe,
Middle East and Africa
OLAM INTERNATIONAL
LIMITED



Hayley Ek
Assistant
Director
BPL
GLOBAL



Munish Kaushal
VP Finance - Global
Categories and R&D
GLAXOSMITHKLINE
CONSUMER
HEALTHCARE LTD



Nitin Jain
Head of Treasury
and Capital Markets
AGROCORP
INTERNATIONAL



Gopul Shah
Director - Corporate
Treasury and Structured
Trade Finance
GOLDEN
AGRI-RESOURCES



Mohit Sharma
CEO
SOI GLOBAL
PTE LTD



Matthew Moodey
Managing Director
DEUTSCHE
BANK



Sumit Jain
Senior Executive
Director
VALENCY INTERNATIONAL
TRADING



Bernhard Koppold
Head of Natural
Resource
Finance, Asia
DEUTSCHE BANK



Darin Friedrichs
Senior Asia
Commodity
Analyst
STONE X



Omar Al-Ali
Partner
Reed Smith



Dan Smith
Managing Director
COMMODITY
MARKET ANALYTICS



Alexander Peters
Group CFO
ARROW
RESOURCES



Johan Egnell
Head of Asia
MITIGRAM



Ed Aldorino
Managing Director,
Head of Global
Transaction Banking, Asia
LLOYDS BANK



Samuel Ladbury
Regional Manager,
Political Risk
and Credit
CHUBB LTD



Tom James
CEO & CIO
TRADEFLOW
CAPITAL



**Jolyon
Ellwood-Russell**
Partner
SIMMONS
& SIMMONS



Esther Leong
Vice President, Loan
Capital Markets Asia
SUMITOMO
MITSUI BANKING
CORPORATION (SMBC)

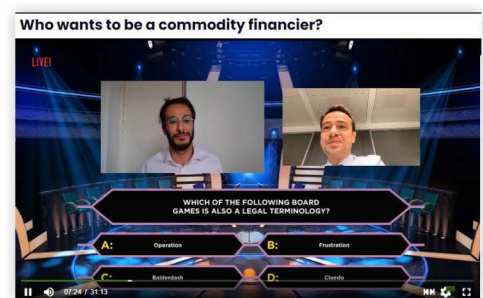
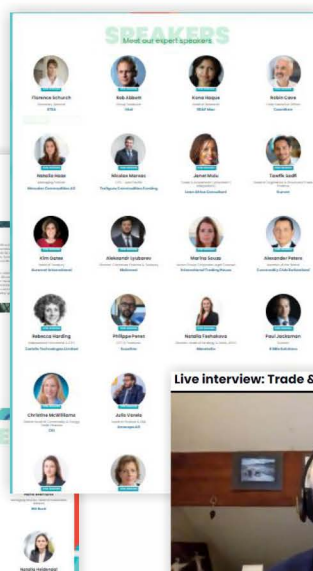
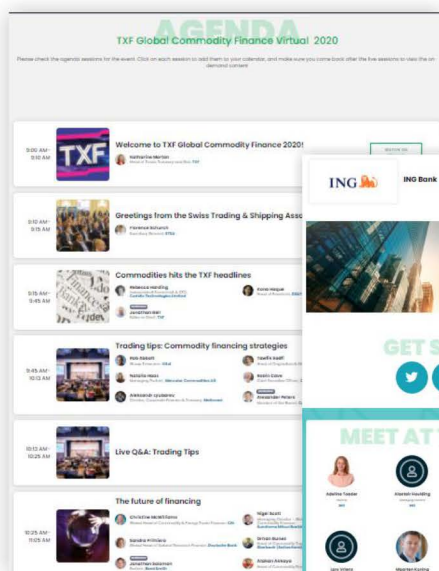


Dillon Matthews
Senior
Underwriter
MARKEL



Nicholas Smith
Director,
Private Credit
ALTERNATIVE
CREDIT COUNCIL

JOIN OUR CUSTOM-BUILT VIRTUAL EVENT PLATFORM





JOIN COMPANIES SUCH AS:

**AGROCORP
INTERNATIONAL**

ARCELORMITTAL

ARIES

ARROW RESOURCES

**BOMBARDIER
TRANSPORTATION**

BP

BPL GLOBAL

CATHAY PETROLEUM

CHINA AVIATION OIL

CHUBB

COFCO INTERNATIONAL

**COMMODITY
MARKET ANALYTICS**

DEUTSCHE BANK

DOLEINTL

**DREYMOOR
FERTILIZERS OVERSEAS**

ENTERPRISE SINGAPORE

**FIRST RESOURCES
LIMITED**

**GLAXOSMITHKLINE
CONSUMER HEALTHCARE**

GLENCORE

**GOLDEN
AGRI-RESOURCES**

**INTEGRA
PETROCHEMICALS**

INTERFLOUR GROUP

LGI

LLOYDS BANK

LOBB HENG

**LOUIS DREYFUS
COMPANY**

MITIGRAM

MIZUHO

MOLYCOP

MOODY'S ANALYTICS

**OLAM INTERNATIONAL
LIMITED**

OM MATERIALS

OMNI UNITED

PETREDEC GROUP

**PETROLIMEX
SINGAPORE**

PHILLIPS 66

**PRIMEX STEEL
TRADING**

R1 INTERNATIONAL

SOI GLOBAL

SOUTH32

**SQUIRE PATTON
BOGGS**

STONE X

TRAFIGURA GROUP

**UIL SINGAPORE
PTE LTD**

**UNION INTERNATIONAL
TRADING**

UNIPEC ASIA

**VALENCY INTERNATIONAL
TRADING**

VIRGOZ OILS & FATS

VITAL SOLUTIONS

YOKOHAMA

AGENDA - DAY 1, 17 MARCH 2021

13:00 SGT	WELCOME TO TXF APAC 2021 The conference chairperson welcomes delegates to the event and provides an overview of what to expect across the two days. Jonathan Bell, Editor-in-chief, TXF
13:05 SGT	THE ROAD TO ECONOMIC RECOVERY THE WINNERS & LOSERS FROM COVID-19 The discovery of a Covid-19 vaccine means countries can start looking towards a time after the pandemic and begin the road to economic recovery after the worst global recession for 80 years. In this economic address session we assess the economic health of some of the key commodity producing countries in the APAC region and outline the economic stimulus policies being implemented by governments in the region. Which economies are likely to emerge unscathed and what is the timeline for a return to pre-Covid normality? Steve Cochrane, Chief APAC Economist, Moody's Analytics
13:25 SGT	LIVE Q&A
13:35 SGT	REGIONAL LEADERS PANEL FLYING THE FLAG FOR APAC Key stakeholders in the region unite for a virtual keynote panel discussion to assess the health of an industry whose reputation was badly damaged in 2020. What are the lasting impacts of the events of 2020 and how can the industry look to restore confidence in the region? Are the correct measures being taken to safeguard against repeat events in the future and does the new code of conduct go far enough? Gopul Shah, Director - Corporate Treasury and Structured Trade Finance, Golden Agri-Resources Sumit Jain, Senior Executive Director, Valency International Alexander Peters, Group CFO, Arrow Resources Bernhard Koppold, Head of Natural Resource Finance, Asia, Deutsche Bank Moderator: Jonathan Bell, Editor-in-chief, TXF
14:05 SGT	LIVE Q&A
14:20 SGT	KEYNOTE FINANCING PANEL Leading traders, producers and financiers provide an update on the latest financing trends in the APAC region. What are the ramifications of banks exiting the commodity financing space and how are traders adapting their liquidity strategies in light of this? What are the latest trends in the transaction banking digitization space? What structured financing techniques are traders and producers using and can we expect to see more emphasis on secured lending? Russell Yue, Head of Structured Finance China, Trafigura Bharat Gupta, Regional Head - Trade and Structured Finance Asia, Europe, Middle East and Africa, Olam International Matthew Moodey, Managing Director, Deutsche Bank Ed Aldorino, Head of GTB, Asia, Lloyds Bank Moderator: Omar Al-Ali, Partner, Reed Smith
14:50 SGT	LIVE Q&A
15:05 SGT	BULLISH OR BEARISH AGRI TURNS BULLISH ON STRONG CHINESE DEMAND In this sector spotlight presentation we focus in on the bullish agri sector as China ramps up imports. <ul style="list-style-type: none"> • Demand for soybeans are soaring as China looks to replenish hog supplies on the back of the African Swine Flu. • Grain imports hit record highs as domestic wheat and corn prices spike. • Chinese agri reform and the drive for food security. Darin Friedrichs, Senior Asia Commodity Analyst, Stone X
15:20 SGT	WHY 2021 WILL BE A WATERSHED MOMENT FOR ESG IN ASIA Whilst Asia has traditionally lagged behind the likes of Europe and America when it comes to awareness and adoption of ESG principles, 2021 could prove to be a watershed moment for the ESG movement in Asia. With China pledging to achieve carbon neutrality by 2060 and corporate governance undergoing a rehaul in the region, this TXF Trends session looks at the changing attitude towards ESG in Asia and highlights some of the key initiatives which are set to drive the movement in 2021. Nitin Jain, Head Of Treasury and Capital Markets, Agropur International Mohit Sharma, CEO, SOI Global Munish Kaushal, VP Finance - Global Categories and R&D, GlaxoSmithKline Consumer Healthcare Moderator: Aife Howse, Reporter, TXF
15:50 SGT	NETWORKING BUSINESS CARD ROULETTE
16:20 SGT	END OF DAY ONE

AGENDA - DAY 2, 18 MARCH 2021

13:00 SGT	DAY TWO WELCOME REMARKS The conference chairperson welcomes delegates to day two and provides an overview of what to expect from the day. Jonathan Bell, Editor-in-chief, TXF
13:10 SGT	COMMODITY MARKET UPDATE THE KEY COMMODITIES DRIVING THE NEW SUPERCYCLE After a tumultuous year which saw oil prices dip below zero for the first time and demand for commodities fall across the board, a China led recovery is causing a commodity market rally and could lead to a new supercycle. This session outlines four key commodities set for growth in 2021: <ul style="list-style-type: none"> • Will copper and base metals be a winner as the global economy rebounds? • The big winner in 2020, will iron ore continue to boom on the back of strong Chinese manufacturing? • Will a pick up in global demand see oil return to pre Covid-19 levels? • Gold was the safe haven in 2020 and could it be set for another strong year? Dan Smith, Managing Director, Commodity Market Analytics
13:35 SGT	ALTERNATIVE FINANCE: DEMAND NEVER GREATER BUT DO THE SAME ISSUES STILL EXIST? <ul style="list-style-type: none"> • How are new investors viewing the market and the jurisdiction following the fallout of 2020? • With major banks retreating from the region and other large-scale funds struggling, is there an opportunity for new players to emerge? • Can the existing liquidity match the huge demand that currently exists? • Is there a pricing margin disparity issue between mid-size corporates and investors? • Is more education on the sector needed? • Can collaborative finance be used to mitigate bank risk in the region? Jolyon Ellwood-Russell, Partner, Simmons & Simmons Nicholas Smith, Director, Private Credit, Alternative Credit Council Tom James, CEO & CIO, Tradeflow Capital Moderator: Charles Osborne, Senior Relationship Manager, TXF
14:05 SGT	LIVE Q&A
14:20 SGT	CPRI DAMAGE ASSESSMENT Whilst the full effects of the damage caused by the 2020 fraud cases on the credit and political risk insurance market may not be felt for some time, early claims figures can provide us an indication of the losses incurred. In this panel discussion, Asia based insurance underwriters and brokers share their assessment of the effects of events in 2020. <ul style="list-style-type: none"> • How has supply and demand changed over the past year since notable claims? • What are the lessons learned and how can the industry move forward? • Insurers and insureds' historical approach to commodity related finance and an update on the products Esther Leong, Vice President, Loan Capital Markets Asia, SMBC Dillon Matthews, Senior Underwriter, Markel International Sam Ladbury, Regional Manager, Credit and Political Risk, Chubb Moderator: Hayley Ek, Assistant Director, BPL Global
14:55 SGT	LIVE Q&A
15:10 SGT	BRIDGING THE TRADE FINANCING GAP WITH PLATFORM MATCHMAKING The announcement in 2020 that some of the largest commodity trade finance banks would be scaling back their lending had huge ramifications for small and medium sized traders in the APAC region. For those starved of the liquidity and risk coverage they so desperately need, platform matchmaking could be the answer. In this session we hear how Nordic startup, Mitigram, is bringing the world's largest matchmaking platform for traders to the Asian market. Johan Egnell, Head of Asia, Mitigram
15:25 SGT	KEYNOTE FINANCING PANEL Leading traders, producers and financiers provide an update on the latest financing trends in the APAC region. What are the ramifications of banks exiting the commodity financing space and how are traders adapting their liquidity strategies in light of this? What are the latest trends in the transaction banking digitization space? What structured financing techniques are traders and producers using and can we expect to see more emphasis on secured lending? Russell Yue, Head of Structured Finance China, Trafigura Bharat Gupta, Regional Head - Trade and Structured Finance Asia, Europe, Middle East and Africa, Olam International Matthew Moodey, Managing Director, Deutsche Bank Ed Aldorino, Head of GTB, Asia, Lloyds Bank Moderator: Omar Al-Ali, Partner, TXF
16:00 SGT	CLOSING REMARKS The conference chairperson brings the event to a close and provides a summary of the key takeaways from across the two days of discussions. A full write up of the event takeaways will be circulated to delegates after the event.
16:05 SGT	NETWORKING DRINKS RECEPTION
16:35 SGT	END OF DAY TWO



PRICING

**1 FULL ACCESS
VIRTUAL TICKET FOR
TXF APAC ONLY**

£999

**TXF MEMBERSHIP PASS
FOR ALL 2021 COMMODITY
FINANCE VIRTUAL EVENTS**

£2,999

TXF MEMBERSHIP PASS:

Access all speaking sessions and content of all 2021 virtual events and network with fellow delegates via the networking messenger. This also includes the use of one to one video conferencing. Members are entitled to a 30% off for all 2021 physical events.

**For more information on our passes or to enquire
for a multi-delegate booking please contact**

MARKETING@TXFMEDIA.COM

CONTACT US



HENRY NICHOL

Ask Henry about how to share your ideas as a speaker, or apply for your corporate-rate ticket

HENRY.NICHOL@TXFMEDIA.COM



CONSTANTINA CHRISTOPHIDE

Ask me about media partnerships and your registration

CONSTANTINA.CHRISTOPHIDE@TXFMEDIA.COM



CHARLIE OSBORNE

Ask Charlie about sponsorship, group bookings and how you can maximise your exposure

CHARLES.OSBORNE@TXFMEDIA.COM



GARY COATES

Contact me if you have any questions regarding our virtual event platform.

GARY.COATES@TXFMEDIA.COM