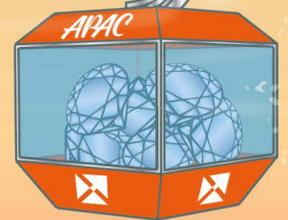
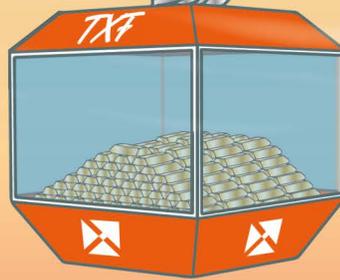


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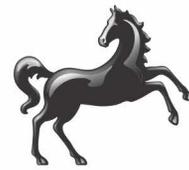
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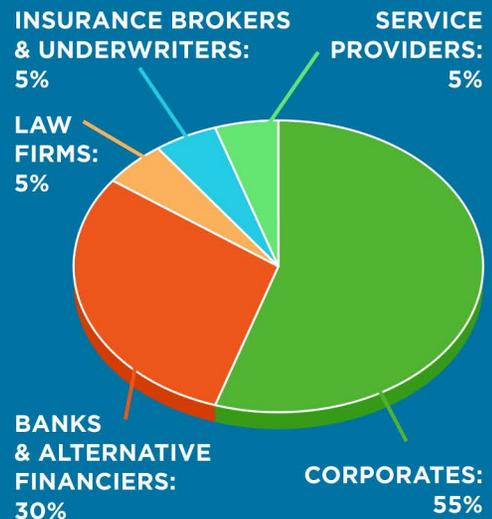
EVENT OVERVIEW

2021 marks a line in the sand for the APAC commodity and trade finance industry and it's time to put our best foot forward. Following a year in which the industry was rocked by a number of high profile commodity fraud cases as well as the decision by some of the major commodity finance banks to exit the market, the spotlight is now firmly on the APAC commodity finance industry to respond.

How will the region look to restore confidence in the standards of best practice and how can the industry bounce back following a year which saw commodity finance deal volumes fall by 70% according to TXF Data?

With the use of TXF's state-of-the-art virtual event platform, TXF APAC 2021 will gather trade and commodity finance professionals from across the region to engage in collaborative thought leadership discussions and facilitate deal-making.

DELEGATE BREAKDOWN



VIRTUAL EVENT FEATURES



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Steve Cochrane
Chief APAC
Economist
MOODY'S
ANALYTICS



Russell Yue
Head of Structured
Finance - China
TRAFIGURA
GROUP PTE



Bharat Gupta
Regional Head - Trade
and Structured Finance
Asia, Europe,
Middle East and Africa
OLAM INTERNATIONAL
LIMITED



Hayley Ek
Assistant
Director
BPL
GLOBAL



Munish Kaushal
VP Finance - Global
Categories and R&D
GLAXOSMITHKLINE
CONSUMER
HEALTHCARE LTD



Nitin Jain
Head of Treasury
and Capital Markets
AGROCORP
INTERNATIONAL



Gopul Shah
Director - Corporate
Treasury and Structured
Trade Finance
GOLDEN
AGRI-RESOURCES



Mohit Sharma
CEO
SOI GLOBAL
PTE LTD



Matthew Moodey
Managing Director
DEUTSCHE
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Sumit Jain
Senior Executive
Director
VALENCY INTERNATIONAL
TRADING



Bernhard Koppold
Head of Natural
Resource
Finance, Asia
DEUTSCHE BANK



Darin Friedrichs
Senior Asia
Commodity
Analyst
STONE X



Omar Al-Ali
Partner
Reed Smith



Dan Smith
Managing Director
COMMODITY
MARKET ANALYTICS



Alexander Peters
Group CFO
ARROW
RESOURCES



Johan Egnell
Head of Asia
MITIGRAM



Ed Aldorino
Managing Director,
Head of Global
Transaction Banking, Asia
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Samuel Ladbury
Regional Manager,
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CEO & CIO
TRADEFLOW
CAPITAL



**Jolyon
Ellwood-Russell**
Partner
SIMMONS
& SIMMONS



Esther Leong
Vice President, Loan
Capital Markets Asia
SUMITOMO
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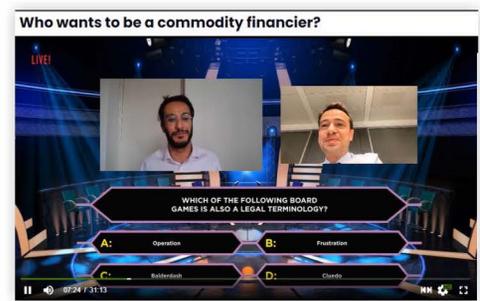
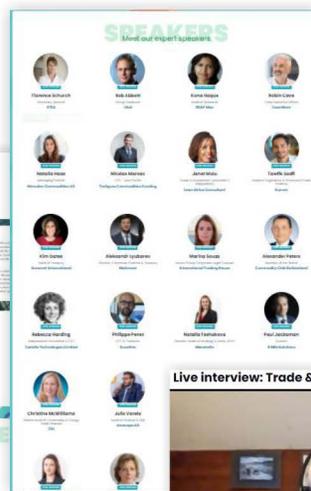
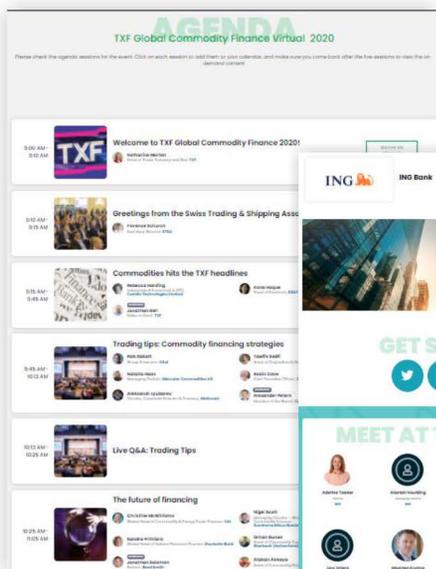


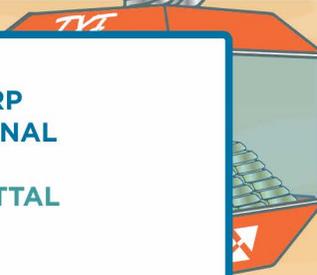
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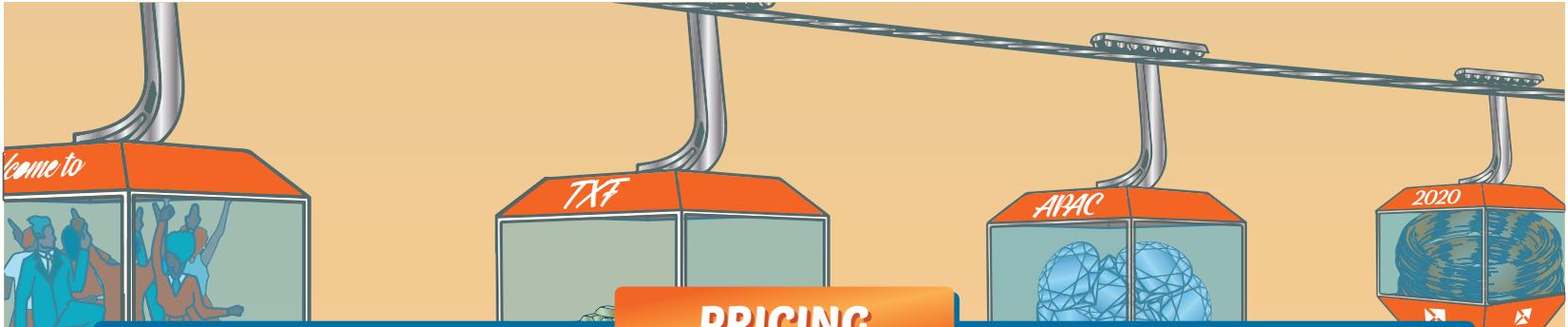
YOKOHAMA

AGENDA - DAY 1, 17 MARCH 2021

13:00 SGT	<p>WELCOME TO TXF APAC 2021</p> <p>The conference chairperson welcomes delegates to the event and provides an overview of what to expect across the two days.</p> <p>Jonathan Bell, Editor-in-chief, TXF</p>
13:05 SGT	<p>THE ROAD TO ECONOMIC RECOVERY THE WINNERS & LOSERS FROM COVID-19</p> <p>The discovery of a Covid-19 vaccine means countries can start looking towards a time after the pandemic and begin the road to economic recovery after the worst global recession for 80 years. In this economic address session we assess the economic health of some of the key commodity producing countries in the APAC region and outline the economic stimulus policies being implemented by governments in the region. Which economies are likely to emerge unscathed and what is the timeline for a return to pre-Covid normality?</p> <p>Steve Cochrane, Chief APAC Economist, Moody's Analytics</p>
13:25 SGT	LIVE Q&A
13:35 SGT	<p>REGIONAL LEADERS PANEL FLYING THE FLAG FOR APAC</p> <p>Key stakeholders in the region unite for a virtual keynote panel discussion to assess the health of an industry whose reputation was badly damaged in 2020. What are the lasting impacts of the events of 2020 and how can the industry look to restore confidence in the region? Are the correct measures being taken to safeguard against repeat events in the future and does the new code of conduct go far enough?</p> <p>Gopul Shah, Director - Corporate Treasury and Structured Trade Finance, Golden Agri-Resources Sumit Jain, Senior Executive Director, Valency International Alexander Peters, Group CFO, Arrow Resources Bernhard Koppold, Head of Natural Resource Finance, Asia, Deutsche Bank Moderator: Jonathan Bell, Editor-in-chief, TXF</p>
14:05 SGT	LIVE Q&A
14:20 SGT	<p>KEYNOTE FINANCING PANEL</p> <p>Leading traders, producers and financiers provide an update on the latest financing trends in the APAC region. What are the ramifications of banks exiting the commodity financing space and how are traders adapting their liquidity strategies in light of this? What are the latest trends in the transaction banking digitization space? What structured financing techniques are traders and producers using and can we expect to see more emphasis on secured lending?</p> <p>Russell Yue, Head of Structured Finance China, Trafigura Bharat Gupta, Regional Head - Trade and Structured Finance Asia, Europe, Middle East and Africa, Olam International Matthew Moodey, Managing Director, Deutsche Bank Ed Aldorino, Head of GTB, Asia, Lloyds Bank Moderator: Omar Al-Ali, Partner, Reed Smith</p>
14:50 SGT	LIVE Q&A
15:05 SGT	<p>BULLISH OR BEARISH AGRI TURNS BULLISH ON STRONG CHINESE DEMAND</p> <p>In this sector spotlight presentation we focus in on the bullish agri sector as China ramps up imports.</p> <ul style="list-style-type: none"> • Demand for soybeans are soaring as China looks to replenish hog supplies on the back of the African Swine Flu. • Grain imports hit record highs as domestic wheat and corn prices spike. • Chinese agri reform and the drive for food security. <p>Darin Friedrichs, Senior Asia Commodity Analyst, Stone X</p>
15:20 SGT	<p>WHY 2021 WILL BE A WATERSHED MOMENT FOR ESG IN ASIA</p> <p>Whilst Asia has traditionally lagged behind the likes of Europe and America when it comes to awareness and adoption of ESG principles, 2021 could prove to be a watershed moment for the ESG movement in Asia. With China pledging to achieve carbon neutrality by 2060 and corporate governance undergoing a rehaul in the region, this TXF Trends session looks at the changing attitude towards ESG in Asia and highlights some of the key initiatives which are set to drive the movement in 2021.</p> <p>Nitin Jain, Head Of Treasury and Capital Markets, Agrocorp International Mohit Sharma, CEO, SOI Global Munish Kaushal, VP Finance - Global Categories and R&D, GlaxoSmithKline Consumer Healthcare Moderator: Aife Howse, Reporter, TXF</p>
15:50 SGT	NETWORKING BUSINESS CARD ROULETTE
16:20 SGT	END OF DAY ONE

AGENDA - DAY 2, 18 MARCH 2021

13:00 SGT	<p>DAY TWO WELCOME REMARKS</p> <p>The conference chairperson welcomes delegates to day two and provides an overview of what to expect from the day. Jonathan Bell, Editor-in-chief, TXF</p>
13:10 SGT	<p>COMMODITY MARKET UPDATE THE KEY COMMODITIES DRIVING THE NEW SUPERCYCLE</p> <p>After a tumultuous year which saw oil prices dip below zero for the first time and demand for commodities fall across the board, a China led recovery is causing a commodity market rally and could lead to a new supercycle. This session outlines four key commodities set for growth in 2021:</p> <ul style="list-style-type: none"> • Will copper and base metals be a winner as the global economy rebounds? • The big winner in 2020, will iron ore continue to boom on the back of strong Chinese manufacturing? • Will a pick up in global demand see oil return to pre Covid-19 levels? • Gold was the safe haven in 2020 and could it be set for another strong year? <p>Dan Smith, Managing Director, Commodity Market Analytics</p>
13:35 SGT	<p>ALTERNATIVE FINANCEL: DEMAND NEVER GREATER BUT DO THE SAME ISSUES STILL EXIST?</p> <ul style="list-style-type: none"> • How are new investors viewing the market and the jurisdiction following the fallout of 2020? • With major banks retreating from the region and other large-scale funds struggling, is there an opportunity for new players to emerge? • Can the existing liquidity match the huge demand that currently exists? • Is there a pricing margin disparity issue between mid-size corporates and investors? • Is more education on the sector needed? • Can collaborative finance be used to mitigate bank risk in the region? <p>Jolyon Ellwood-Russell, Partner, Simmons & Simmons Nicholas Smith, Director, Private Credit, Alternative Credit Council Tom James, CEO & CIO, Tradeflow Capital Moderator: Charles Osborne, Senior Relationship Manager, TXF</p>
14:05 SGT	LIVE Q&A
14:20 SGT	<p>CPRI DAMAGE ASSESSMENT</p> <p>Whilst the full effects of the damage caused by the 2020 fraud cases on the credit and political risk insurance market may not be felt for some time, early claims figures can provide us an indication of the losses incurred. In this panel discussion, Asia based insurance underwriters and brokers share their assessment of the effects of events in 2020.</p> <ul style="list-style-type: none"> • How has supply and demand changed over the past year since notable claims? • What are the lessons learned and how can the industry move forward? • Insurers and insureds' historical approach to commodity related finance and an update on the products <p>Esther Leong, Vice President, Loan Capital Markets Asia, SMBC Dillon Matthews, Senior Underwriter, Markel International Sam Ladbury, Regional Manager, Credit and Political Risk, Chubb Moderator: Hayley Ek, Assistant Director, BPL Global</p>
14:55 SGT	LIVE Q&A
15:10 SGT	<p>BRIDGING THE TRADE FINANCING GAP WITH PLATFORM MATCHMAKING</p> <p>The announcement in 2020 that some of the largest commodity trade finance banks would be scaling back their lending had huge ramifications for small and medium sized traders in the APAC region. For those starved of the liquidity and risk coverage they so desperately need, platform matchmaking could be the answer. In this session we hear how Nordic startup, Mitigram, is bringing the world's largest matchmaking platform for traders to the Asian market.</p> <p>Johan Egnell, Head of Asia, Mitigram</p>
15:25 SGT	<p>KEYNOTE FINANCING PANEL</p> <p>Leading traders, producers and financiers provide an update on the latest financing trends in the APAC region. What are the ramifications of banks exiting the commodity financing space and how are traders adapting their liquidity strategies in light of this? What are the latest trends in the transaction banking digitization space? What structured financing techniques are traders and producers using and can we expect to see more emphasis on secured lending?</p> <p>Russell Yue, Head of Structured Finance China, Trafigura Bharat Gupta, Regional Head - Trade and Structured Finance Asia, Europe, Middle East and Africa, Olam International Matthew Moodey, Managing Director, Deutsche Bank Ed Aldorino, Head of GTB, Asia, Lloyds Bank Moderator: Omar Al-Ali, Partner, TXF</p>
16:00 SGT	<p>CLOSING REMARKS</p> <p>The conference chairperson brings the event to a close and provides a summary of the key takeaways from across the two days of discussions. A full write up of the event takeaways will be circulated to delegates after the event.</p>
16:05 SGT	<p>NETWORKING DRINKS RECEPTION</p>
16:35 SGT	END OF DAY TWO



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