

TXF APAC 2020

Commodity Finance

VIRTUAL+ EVENT



6th of November

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Why attend?

OVERVIEW

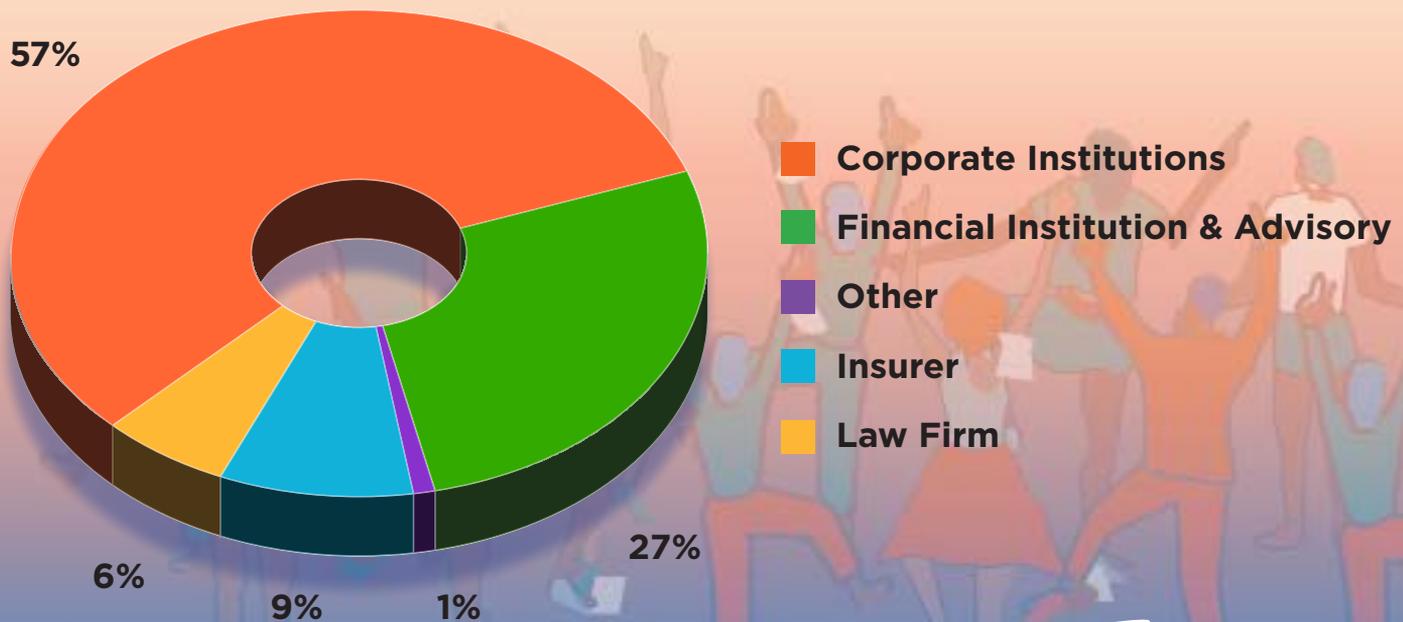
APAC's commodity finance dealmaking forum returns in a fully virtual format. Whilst Covid-19 may have significantly changed the way we do business, the need to stay connected as an industry is as vital as ever.

On 6th November **TXF APAC Commodity Finance 2020** will bring commodity finance dealmakers from across the Asia-Pacific region together for a day of unparalleled networking and thought leadership discussions. 2020 has significantly tested the resolve of the commodity finance industry, not least those operating in the APAC region. Having been unceremoniously placed in the spotlight at the beginning of the year due to a series of high profile fraud cases, TXF APAC Commodity Finance 2020 offers market practitioners the opportunity to assess the underlying factors behind these failures and emerge stronger as a collective.

Offering a mixture of expert panel discussions, interactive workshops and innovative networking features, TXF APAC Commodity Finance 2020 is a unique chance to gather crucial business intelligence insights to help plan your strategy for the year ahead whilst creating vital new business contacts from the comfort of your home.

Make sure you join us on 6th November for the event of the year and enter 2021 ahead of the game.

2019 DELEGATE BREAKDOWN



Features



Pre-record,
Simu-Live
& Live Streams



Live polling
and Q&A



Downloadable
presentations
& resources



1-2-1
networking
capability



Request
meeting
opt-in option



Personal
networking
meeting room



Networking
concierge



Guest
Directory



Session specific networking
chat (group & individual)

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Traders and producers joining the event include:

Alstom

Alvari

Alzys Global

Ameropa Asia

Arc Energy
Trading

Archer Daniels
Midland

Aries Fertilizers
Group

Avra

Axpo

Barry
Callebaut

BB Energy

Bluequest
Resources

Bonroy
Petchem Co

BP

Bunker
Holding A/S

Cargill

Chemie Tech

Czarnikow

Duferco

ECOM
Agroindustrial
Asia

ECOM
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Corporation

Ecom Trading

Equentia
Natural
Resources

Felix
Petroleum Pte

Fomento
Associated
Singapore
Holdings

Gerald Group

Ghim Li Global

Glencore

Glencore
Energy UK

Hengli
Petrochemical
International

Hongrun
International
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Aluminium Asia

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Petrochemicals

International
Woodchip
Corporation

IXM

JCB

Kairos Oil
Trading

KazMunaiGas

Kingbird
Commodities

Lafonte
Commerce

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International

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Company

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Singapore

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Trading

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Puma Energy

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Reliance Global
Energy Services

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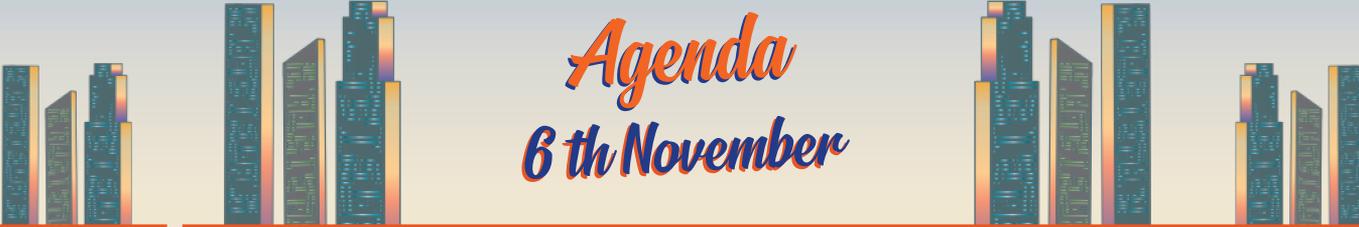
Vital Solutions

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Agenda 6th November

6:00 GMT
14:00 SG

OPENING REMARKS

6:05 GMT
14:05 SG

ECONOMIC UPDATE APAC AND THE ROAD TO ECONOMIC RECOVERY

As economies across the globe look to begin their recovery from the effects of the Covid-19 pandemic, this economic address provides an update on the economic health of key countries in the APAC region and attempts to provide a timeline for a potential recovery.

Rajiv Biswas, Asia-Pacific Chief Economist, IHS Markit

6:20 GMT
14:20 SG

APAC FINANCING TRENDS: WHO'S FINANCING WHAT?

The announcement that key commodity finance banks will no longer be financing the trade of commodities has shocked the industry. In the wake of this news, this session will paint a clear picture of the APAC commodity financing scene. Which banks are leading the way when it comes to financing certain commodities and where can traders turn to when in search of liquidity? Are small and medium sized traders getting access to the funding they need and what options are available to them?

Momchil Ivanov, Managing Director, Head of Asia, Structured Metals and Energy Finance, ING Bank

Makmur Chandra, Managing Director & Head of Commodity Trade Finance, MUFG BANK

Shirish Garg, Sales Director - Transaction Banking, Asia Pacific, Lloyds Bank

Moderator: William Shaw, Director, Texel

6:55 GMT
14:55 SG

EXPERT OPINION IS THE APAC COMMODITY FINANCE MARKET IN NEED OF REFORM?

2020 will forever be remembered in commodity finance circles for all the wrong reasons. A series of high profile defaults and fraud cases has cast a dark cloud over the once booming APAC commodity finance industry and placed due diligence and compliance practices firmly in the spotlight. In this opinion session we invite industry experts to assess the key factors which led to the shortcomings in the market and discuss whether these were isolated incidents or the result of systemic flaws in the system.

7:15 GMT
15:15 SG

KEYNOTE TRADERS' PANEL HOW TRADERS ARE ADAPTING TO THE NEW NORMAL

Low liquidity, low pricing and heightened scrutiny. This is the new normal which trading houses across the globe are having to adapt to. Find out how this panel of leading traders in the APAC region are approaching this set of circumstances and what advice they can offer. Where are they turning to for liquidity and what are their strategies for long term survival?

Nicolas Marsac, CFO - Asia Pacific, Trafigura

Gopul Shah, Director, Corporate Treasury & Structured Trade Finance, Golden Agri-Resources

Gene Kwee, South East Asia Lead, Structured Trade Finance, ADM

Moderator: Omar Al-Ali, Partner, Reed Smith



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**7:50 GMT
15:50 SG**

**COUNTRY RISK REVIEW
HOW ARE UNDERWRITERS APPROACHING THIS TIME OF UNCERTAINTY?**

With strong growth prospects and rapid rates of development, the APAC market provides plenty to be optimistic about in 2021; however, the economic impact of Covid-19 and the slowing of China's economy provides cause for concern for the insurance industry. This panel of underwriting experts provide an analysis of the key geopolitical risk hot spots in the APAC market. Which countries are insurers receiving the most enquiries about and what are the key risk factors for these countries? Which insurance products are proving popular and how can insurers better support their clients?

Moderator: Harry McIndoe, Director, BPL Global

**8:25 GMT
16:25 SG**

**COLLABORATIVE FINANCE:
COULD A HYBRID MODEL BE THE FUTURE OF TRADE FINANCE?**

Singapore has always been associated as a hotbed for innovation and the trade finance sector is the latest target in its crosshairs. Long regarded as competitors in the trade finance space, banks, funds and fintechs are collaborating to provide a new model of trade finance, best described as hybrid financing. This panel discuss how advancements in technology could help pave the way towards this new form of financing and how it could be a win-win situation for banks, funds and traders alike.

**Tom James, CEO & CIO, Tradeflow Capital
Anupam Verma, CEO, ICICI Bank Singapore**

Moderator: Charles Osborne, Senior Relationship Manager, TXF

**8:55 GMT
16:55 SG**

**GOVERNMENT BRIEFING:
SINGAPORE AND THE BLUEPRINT FOR GLOBAL COMMODITIES SUCCESS**

We close off the day with a briefing session by government entity, Enterprise Singapore, outlining their current initiatives to help promote Singapore to the status of the premier global commodities trading hub. Hear how they plan to tackle the key issues in the commodities sector and how they aim to restore confidence in this key trading hub.

Enterprise Singapore

**9:10 GMT
17:10 SG**

CLOSING REMARKS

**9:15 GMT
17:15 SG**

BUSINESS CARD ROULETTE

Staying connected with the market is as important as ever. Get the most out of your event experience and roll the dice in this exciting new networking format. Select which type of client you're looking to meet and we'll randomly connect you to a one-on-one meeting with another delegate who fits that criteria. Share contact details, discuss your business needs and once you're done simply roll the dice again!

**9:45 GMT
17:45 SG**

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Pricing and booking information

EARLY-BIRD
expires 2/10/2020
1 TICKET £699
2 TICKETS: £1199
3 TICKETS: 1699

STANDARD:
1 TICKET £799
2 TICKETS: £1299
3 TICKETS: 1799

BOOK NOW

Meet the team



Gary Coates

Ask Gary about accommodation and how you can get to the venue
gary.coates@txfmedia.com



Henry Nichol

Ask Henry about how to share your ideas as a speaker, or apply for your corporate-rate ticket
henry.nichol@txfmedia.com



Constantina Christophide

Ask Constantina about media partnerships and your registration
constantina.christophide@txfmedia.com



Charlie Osborne

Ask Charlie about sponsorship, group bookings and how you can maximise your exposure
charles.osborne@txfmedia.com

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