

# TXF Americas 2023

Structured Trade & Export Finance

## TXF STUDIOS

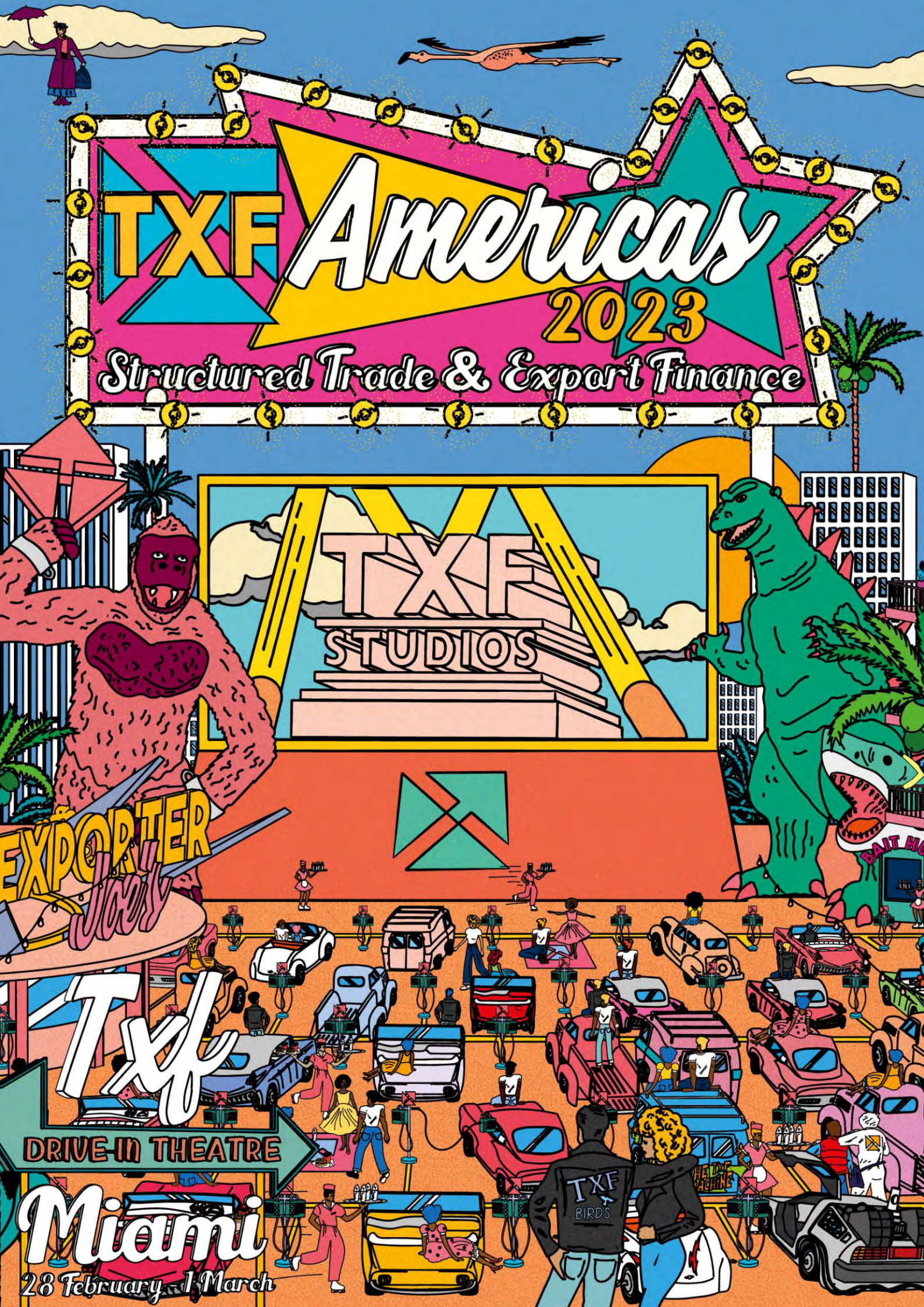
### EXPORTER Jury

# TXF

DRIVE-IN THEATRE

# Miami

28 February - 1 March



# MEET THE SPONSORS OF 2023

## PARTNERS



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**Miami**  
28 February - 1 March

Get the best seats in the house and join the King Kong of the structured trade and export finance worlds. TXF Americas 2023 is returning to make a splash!

Brush off your finest conference attire and let us do all the leg work for you when you join another edition of this innovative, networking-focused event. We will be bringing together with the most senior representatives from ECAs, DFIs, government representatives, exporters, borrowers, treasurers, traders, producers, banks, private insurers & many more from across the region. Uncover the latest updates from the biggest names in export and commodities finance to sow the seeds of dealmaking over two days of networking. It really is the who's who of trade & export finance in the Americas all under one roof.

## HOT TOPICS UP FOR DEBATE INCLUDE:

- ★ THE TRADERS' PERSPECTIVE - HOW ARE TRADERS NAVIGATING A VOLATILE MARKET PLAGUED BY PRICING VOLATILITY AND GEOPOLITICAL INSECURITY?
- ★ DEVELOPMENT FINANCE - HOW ARE DFIS AND ECAS COLLABORATING TO GET CRUCIAL PROJECTS OFF THE GROUND?
- ★ DEFINING A 'WHOLE OF GOVERNMENT APPROACH' - HOW ARE THE US AGENCIES WORKING TOGETHER TO FINANCE CRUCIAL PROJECTS?
- ★ FOCUSING ON THE 'S' AND THE 'G' - ENSURING THAT SOCIAL PROJECTS IN THE AMERICAS ARE GETTING AS MUCH ATTENTION AS THOSE WITH POSITIVE ENVIRONMENTAL IMPACT
- ★ WATER AND SANITATION - HOW DO WE FINANCE THESE VITAL PROJECTS?
- ★ DEFINING ESG - HOW DO WE MEASURE A PROJECT'S ESG CREDIBILITY?



### Speaking Opportunities:

Reach out to [Eavie.Burnett@txfmedia.com](mailto:Eavie.Burnett@txfmedia.com)

### Sponsorship Packages:

Contact [Alex.Sheriff@txfmedia.com](mailto:Alex.Sheriff@txfmedia.com)

Also taking place in Miami this week...



...our sister-brand Proximo brings together the project finance world for an energy & infrastructure finance extravaganza. Like a clash of titans, the co-location of the TXF Americas and Proximo Latin America events provide more networking opportunities with a wider range of dealmakers, all in the same place at the same time.

Discounts are available across group bookings for both events.

Contact [marketing@txfmedia.com](mailto:marketing@txfmedia.com) for more information

# Meet The Speakers

TO VIEW ALL SPEAKERS PLEASE [CLICK HERE](#)



**RETA JO LEWIS**  
President and Chair  
of the Board of Directors  
Export-Import Bank  
of the United States



**MARIE TORRES FISHER**  
International Trade  
Finance Manager  
Elicott Dredges



**LENNY FLORIA**  
Head of Regional Treasury  
and Structured Finance  
for the Americas  
Nokia



**SUBHA NAGARAJAN**  
Managing Director,  
Global Capital Advisory  
General Electric



**JEROME BENOIT FRILER**  
CEO  
Satarem  
America Inc.



**HAMSIKA GOPALAN**  
General Manager -  
Structured and  
Trade Finance  
Rescom Holdings



**PABLO OTIN**  
CEO  
Powertis



**MARIA JOSE TREVINO**  
CEO, Mexico  
Acclaim Energy Mexico



**JUAN CARLOS URIBE**  
Head LATAM -  
Commodity  
& Financial Services  
COFCO



**NATALIA HAAS**  
Managing Partner  
Agora Agri



**ALEJANDRO FERNANDEZ**  
Head of Credit for Latin  
America & Mexico  
Bunge



**SUNIL GEORGE**  
Head of Structured  
Trade Finance  
- North America  
Louis Dreyfus Company



**SANTIAGO LYNCH**  
STF Head Americas  
Archer Daniels Midland



**GABRIEL ERVILHA**  
Head of Investor Relations  
BNDES



**CARLOS GOMEZ**  
Head of Private Sector  
Central American Bank  
For Economic  
Integration (CABEI)



**OLGA CALABOZO GARRIDO**  
Regional Head, Latin  
America & the Caribbean  
MIGA - Multilateral  
Investment  
Guarantee Agency



**BEATRIZ PEREZ PERAZZO**  
International Legal Advisor  
Global Recovery Group



**HARRISON MOSKOWITZ**  
Executive Director, Export  
& Agency Finance-Americas  
JP Morgan

## Agenda At A Glance:

TO VIEW THE MOST UP TO DATE AGENDA ONLINE PLEASE [CLICK HERE](#)

### FEBRUARY 27th

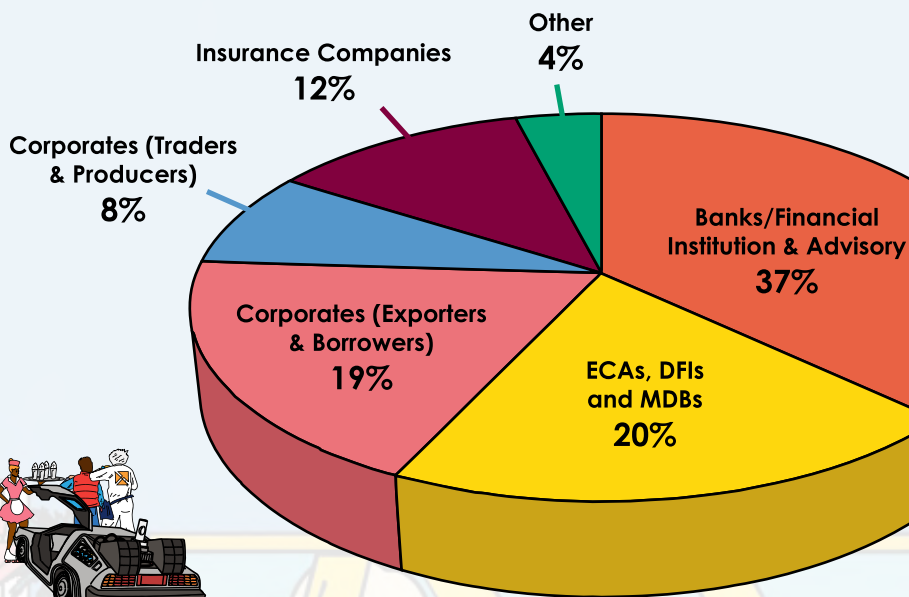
Join the ice-breaker drinks on the evening of the 27th to start networking!  
Included as part of your ticket to TXF Americas 2023.

### MAIN EVENT – FEBRUARY 28th – MARCH 1st

#### EVENT HIGHLIGHTS INCLUDE:

- ★ **Macroeconomic Keynote:** It's been a tumultuous time for the Americas, and for the world at large. We provide a rundown of the geopolitical and macroeconomic risks that companies need to keep in mind when looking to do business in the region.
- ★ **Navigating volatile times - Traders' panel:** Key traders discuss how they are coping with market volatility, how to mitigate the market risk we are currently seeing and additionally, why traders are looking to tap the ECA market for financing. With: Archer Daniels Midland, Louis Dreyfus, Bunge & RESCOM Holdings
- ★ **Commodities finance banking panel:** This session gathers leading commodities finance banks across the Americas to discuss the biggest changes that banks have made to their lending portfolios over the past year and how much of a priority is ESG and the energy transition to banks in the Americas
- ★ **Power up: Mining for the energy transition:** This session considers: How can the Americas contribute to the world's growing need for copper, aluminium, and lithium to support the energy transition? How can ECAs support smaller mining companies who are more likely to need financial assistance? How can we encourage sustainable mining, from both an environmental and a social perspective?

# Who will you meet?



## COMPANIES THAT JOINED IN 2022 INCLUDED

360° DMG  
 Aarsleff  
 Acclaim Energy Mexico  
 Agencia Nacional de Infraestructura  
 Allen & Overy  
 Ankura Consulting Group  
 ANZ  
 Archer Daniels Midland  
 Azul  
 Banco Sabadell  
 Bank of America Merrill Lynch  
 BBVA  
 Beazley  
 BNDES  
 BNP Paribas  
 Bonroy Petchem  
 Bpifrance  
 BPL Global  
 Brimex Energy  
 Broad Street Capital Group  
 Bunge  
 CaixaBank  
 CC Solutions/Finpliance  
 CHG Meridian Mexico SAPI  
 Cinopolis  
 Cisco  
 Citi  
 COFCO  
 Colo Expresa  
 Contracta Construction  
 Companhia Siderúrgica Nacional

DekaBank  
 Deutsche Bank  
 DZ Bank  
 EDC  
 EKF  
 EKN  
 Ellicott Dredges  
 Engie  
 Eosol  
 Essential Energy Uruguay  
 FCIA Management Company  
 FinDev Canada  
 Finnvera  
 GatesAir  
 General Electric  
 Gerald Group  
 Hemera  
 Hitachi Limited  
 HOMT España  
 Honeywell UOP  
 HSBC  
 IBT Group  
 IDB Invest  
 ImpactA Global  
 Indagro  
 Industrial Development Funding  
 ING Bank  
 IFC  
 Intesa Sanpaolo  
 Jebsen & Jessen  
 John Deere  
 JP Morgan

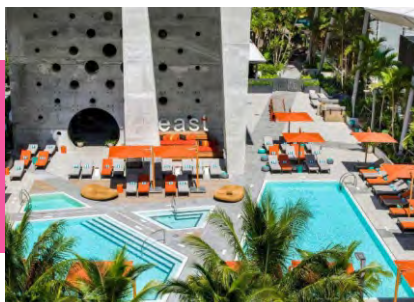
KfW IPEX-Bank  
 LBBW  
 Louis Dreyfus Company  
 Mercator Commodities  
 MIGA  
 Ministry of Energy, Ecuador  
 Ministry of Finance, Mexico  
 Mitsubishi Power  
 NEXI  
 Nidec ASI  
 Nokia  
 Olam International  
 Prologic Group  
 Proparco  
 SACE  
 Santander  
 SERV  
 Siemens  
 Sovereign Risk  
 SMBC  
 TD Bank  
 Telecom Argentina  
 U.S. International Development Finance Corporation (DFC)  
 UK Export Finance  
 US EXIM BANK  
 Validus Speciality  
 Vantage Risk  
 Veridapt  
 Volvo Group Latin America  
 Wabtec Corporation  
 Wirtschaftskammer Österreich

# Venue

TXF Americas 2023 will take place at the glamorous EAST Miami Hotel:  
788 Brickell Plaza, Brickell, Miami, FL 33131, United States

**ACCOMMODATION:** Further info on accessing discounted room rates will be available soon. Please keep checking the website for updates!

Please contact **Zoe Diamond**  
([zoe.diamond@txfmedia.com](mailto:zoe.diamond@txfmedia.com))  
if you have any questions about  
the venue or accommodation.



**A very productive, fruitful and enjoyable event, when it comes to networking and getting updated about market developments.**

*Juan Jose Garcia, Regional Head of Syndications, Sub-Saharan Africa, Latin America & Caribbean, IFC*

**The best trade and export conference for the Americas!**

*Volker Helms, Managing Director, LBBW*

**Great networking event, especially to meet export finance players, ECAs, and suppliers finance teams.**

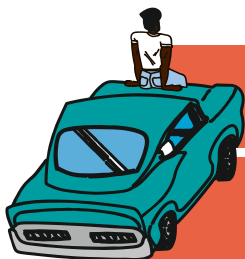
*Virginie Hurst, Head of Export Finance, South America, Credit Agricole CIB*

**THE event for export finance in the Americas.**

*Marco Fracchia, Head Financial Institutions, Intesa Sanpaolo*

# BOOK YOUR PLACE

In-Person, Standard Rate Tickets:



**FULL PRICE**

**\$3,999**



## **BOOK BOTH & SAVE BIG!**

TXF Americas 2023 + Proximo Latin America 2023 COMBO Price

**\$5,499**

Subscribers to the TXF Leader Package: Don't forget you get 30% off standard rate tickets. Email [marketing@txfmedia.com](mailto:marketing@txfmedia.com) today to get your discount code.

## **SPONSORSHIP**

As always, we are ready and waiting to provide a tailored sponsorship and branding package suited to your needs and budget. Please contact [Alex.Sheriff@txfmedia.com](mailto:Alex.Sheriff@txfmedia.com) to get the ball rolling!

## **MEET THE TEAM**



### **EAVIE BURNETT**

**Head of Production**  
[eavie.burnett@txfmedia.com](mailto:eavie.burnett@txfmedia.com)

Contact Eavie regarding the agenda or participating as a speaker.



### **ALEX SHERIFF**

**Head of Events Sales**  
[alex.sheriff@txfmedia.com](mailto:alex.sheriff@txfmedia.com)  
+44 (0)203 735-1850

Get in touch with Alex to discuss sponsorship/ branding opportunities and group bookings.



### **LUCY MORRIS**

**Senior Marketing Manager**  
[lucy.morris@txfmedia.com](mailto:lucy.morris@txfmedia.com)

Ask about special corporate, booking a delegate place, media partnerships or social media assets for this event.



### **ZOE DIAMOND**

**Operations Manager**  
[zoe.diamond@txfmedia.com](mailto:zoe.diamond@txfmedia.com)

Reach out to Zoe for any queries relating to the overall operations of the event, the venue or accommodation.