

League tables

Full year 2020



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THIS REPORT

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Welcome to the league table report for the Full year 2020. This report is a compilation of different online league tables **as they stood on the 03-02-2021**. The tables normally have small variations over time because we keep receiving new deals closed in 2020 as lenders receive permission from the borrowers to disclose them. The latest tables can be visited online [following this link](#).

The methodology that we follow to illustrate these tables can also be found online [on this link](#).

In addition, we offer a range of products where the data can be dissected and analysed so you can have a better assessment of where that market is and where your company sits in the market, whether you belong to a financial institution, export credit agency, exporter, law firm or company interested in borrowing. Contact us for a trial now.

Our mission is to provide comprehensive and credible data to the industry and we are moving forward immensely in this regard. We would like to thank the institutions that currently provide us with data and encourage those that do not to join us in making this industry's data more transparent and accurate. Accurate data will help to better explain the export finance product internally and externally, as well as enhance reporting, research, benchmarking and business development in the sector. We hope you find this report valuable and engaging.

The TXF Data team

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Top 15 financial institutions. ECA deals including commercial tranches

MLAs				
		\$m	No	Share (%)
1	BNP Paribas	4,684	24	8.1%
2	Société Générale	4,535	24	7.9%
3	SMBC	3,310	17	5.7%
4	Mizuho	2,930	12	5.1%
5	Crédit Agricole CIB	2,882	16	5.0%
6	Standard Chartered	2,547	18	4.4%
7	MUFG Bank	2,531	13	4.4%
8	HSBC	2,250	14	3.9%
9	ING Bank	2,209	21	3.8%
10	Santander	2,140	24	3.7%
11	JP Morgan	1,889	12	3.3%
12	Deutsche Bank	1,750	9	3.0%
13	ANZ	1,266	5	2.2%
14	BBVA	1,201	14	2.1%
15	National Westminster Bank	1,169	6	2.0%

Lenders				
		\$m	No	Share (%)
1	SMBC	4,516	30	6.1%
2	Société Générale	4,172	27	5.7%
3	BNP Paribas	4,165	25	5.7%
4	Mizuho	3,833	20	5.2%
5	Santander	3,221	30	4.4%
6	MUFG Bank	3,214	25	4.4%
7	ICBC	3,020	10	4.1%
8	KfW IPEX-Bank	3,013	17	4.1%
9	Standard Chartered	2,935	23	4.0%
10	JP Morgan	2,792	16	3.8%
11	Crédit Agricole CIB	2,534	18	3.4%
12	ING Bank	2,240	26	3.0%
13	Deutsche Bank	2,217	14	3.0%
14	HSBC	1,622	16	2.2%
15	SMTB	1,417	7	1.9%

Top 15 financial institutions. ECA tranches only

MLAs				
		\$m	No	Share (%)
1	BNP Paribas	3,577	24	6.9%
2	Société Générale	3,228	23	6.3%
3	JP Morgan	2,715	15	5.3%
4	Santander	2,637	28	5.1%
5	SMBC	2,537	23	4.9%
6	Mizuho	2,517	15	4.9%
7	KfW IPEX-Bank	2,456	16	4.8%
8	Standard Chartered	2,290	22	4.4%
9	Deutsche Bank	2,051	14	4.0%
10	Crédit Agricole CIB	2,011	18	3.9%
11	ICBC	1,960	7	3.8%
12	MUFG Bank	1,885	18	3.7%
13	ING Bank	1,691	24	3.3%
14	HSBC	1,301	15	2.5%
15	Citi	1,000	11	1.9%



Top lenders in emerging markets*

Overall				
		\$m	No	Share (%)
1	ICBC	2,608	8	10.6%
2	Standard Chartered	2,192	17	8.9%
3	Société Générale	1,946	11	7.9%
4	JP Morgan	1,386	5	5.6%
5	Mizuho	1,366	7	5.6%
6	SMBC	1,208	8	4.9%
7	Cassa Depositi e Prestiti	1,163	4	4.7%
8	MUFG Bank	1,035	8	4.2%
9	Crédit Agricole CIB	844	7	3.4%
10	ING Bank	693	8	2.8%
11	KfW IPEX-Bank	681	5	2.8%
12	BNP Paribas	582	4	2.4%
13	Standard Bank	560	2	2.3%
14	Deutsche Bank	495	6	2.0%
15	SMTB	481	2	2.0%

ECA tranches				
		\$m	No	Share (%)
1	Standard Chartered	1,977	17	9.6%
2	ICBC	1,874	6	9.1%
3	Société Générale	1,668	10	8.1%
4	JP Morgan	1,386	5	6.7%
5	Mizuho	1,256	6	6.1%
6	Cassa Depositi e Prestiti	1,129	4	5.5%
7	SMBC	936	6	4.6%
8	MUFG Bank	917	7	4.5%
9	Crédit Agricole CIB	844	7	4.1%
10	KfW IPEX-Bank	557	5	2.7%
11	ING Bank	550	7	2.7%
12	BNP Paribas	534	4	2.6%
13	SMTB	481	2	2.3%
14	Deutsche Bank	405	6	2.0%
15	Standard Bank	376	2	1.8%

*Lower-middle income & low income countries according to the world bank classification



Top lenders in Africa

Overall				
		\$m	No	Share (%)
1	Société Générale	1,902	10	10.4%
2	Standard Chartered	1,814	13	9.9%
3	JP Morgan	1,360	4	7.4%
4	Cassa Depositi e Prestiti	1,163	4	6.3%
5	Mizuho	868	1	4.7%
6	ICBC	739	5	4.0%
7	SMBC	739	3	4.0%
8	Crédit Agricole CIB	673	4	3.7%
9	KfW IPEX-Bank	669	4	3.6%
10	ING Bank	640	5	3.5%
11	BNP Paribas	582	4	3.2%
12	Standard Bank	560	2	3.1%
13	MUFG Bank	525	2	2.9%
14	Deutsche Bank	495	6	2.7%
15	ABSA	375	2	2.0%

ECA tranches				
		\$m	No	Share (%)
1	Société Générale	1,624	9	10.3%
2	Standard Chartered	1,599	13	10.1%
3	JP Morgan	1,360	4	8.6%
4	Cassa Depositi e Prestiti	1,129	4	7.2%
5	Mizuho	838	1	5.3%
6	Crédit Agricole CIB	673	4	4.3%
7	SMBC	585	3	3.7%
8	KfW IPEX-Bank	545	4	3.5%
9	BNP Paribas	534	4	3.4%
10	ING Bank	497	4	3.1%
11	MUFG Bank	487	2	3.1%
12	ICBC	405	4	2.6%
13	Deutsche Bank	405	6	2.6%
14	Standard Bank	376	2	2.4%
15	Banco BPM	288	1	1.8%



Top lenders in Americas (Latin America, North America)

Overall				
		\$m	No	Share (%)
1	KfW IPEX-Bank	1,656	6	18.0%
2	BNP Paribas	1,334	8	14.5%
3	Deutsche Bank	1,073	3	11.7%
4	Mizuho	792	4	8.6%
5	Citi	431	2	4.7%
6	Santander	426	9	4.6%
7	MUFG Bank	406	5	4.4%
8	Société Générale	361	4	3.9%
9	ING Bank	308	3	3.3%
10	SMBC	283	3	3.1%
11	Standard Chartered	259	3	2.8%
12	Commerzbank	253	2	2.7%
13	PNC Bank	250	1	2.7%
14	BBVA	201	2	2.2%
15	UniCredit	130	4	1.4%

ECA tranches				
		\$m	No	Share (%)
1	KfW IPEX-Bank	1,440	6	19.5%
2	BNP Paribas	1,132	8	15.3%
3	Deutsche Bank	1,065	3	14.4%
4	Mizuho	685	4	9.3%
5	Citi	397	2	5.4%
6	Santander	313	8	4.2%
7	MUFG Bank	279	4	3.8%
8	PNC Bank	250	1	3.4%
9	ING Bank	233	3	3.2%
10	Société Générale	229	3	3.1%
11	BBVA	201	2	2.7%
12	Commerzbank	196	2	2.7%
13	Standard Chartered	191	3	2.6%
14	SMBC	165	3	2.2%
15	UniCredit	130	4	1.8%

Top lenders in Asia (inc. Asia, Asia Pacific, Australasia and Russia CIS)



Overall				
		\$m	No	Share (%)
1	ICBC	2,088	4	10.0%
2	SMBC	1,894	13	9.0%
3	Mizuho	1,324	12	6.3%
4	MUFG Bank	1,272	13	6.1%
5	Crédit Agricole CIB	1,040	9	5.0%
6	BNP Paribas	830	4	4.0%
7	ANZ	704	6	3.4%
8	Standard Chartered	670	6	3.2%
9	HSBC	664	5	3.2%
10	Santander	647	6	3.1%
11	Société Générale	645	3	3.1%
12	SMTB	561	3	2.7%
13	ING Bank	469	7	2.2%
14	KfW IPEX-Bank	459	4	2.2%
15	Commonwealth Bank of Australia	423	1	2.0%

ECA tranches				
		\$m	No	Share (%)
1	ICBC	1,554	3	12.0%
2	SMBC	1,108	9	8.6%
3	Mizuho	994	10	7.7%
4	MUFG Bank	921	10	7.1%
5	Crédit Agricole CIB	710	9	5.5%
6	BNP Paribas	567	4	4.4%
7	Standard Chartered	499	6	3.9%
8	Santander	448	5	3.5%
9	ANZ	424	5	3.3%
10	Sumitomo Mitsui Trust Bank	391	2	3.0%
11	Société Générale	380	3	2.9%
12	HSBC	371	5	2.9%
13	ING Bank	330	7	2.5%
14	Commonwealth Bank of Australia	289	1	2.2%
15	KfW IPEX-Bank	261	3	2.0%



Top lenders in Europe

Overall				
		\$m	No	Share (%)
1	SMBC	1,303	9	6.8%
2	Santander	1,120	9	5.9%
3	BNP Paribas	1,047	7	5.5%
4	Lloyds Bank	999	3	5.2%
5	MUFG Bank	980	4	5.1%
6	Barclays Bank	767	3	4.0%
7	ING Bank	709	10	3.7%
8	Mizuho	707	2	3.7%
9	National Westminster Bank	707	5	3.7%
10	Skandinaviska Enskilda Banken	650	3	3.4%
11	ABN AMRO	609	8	3.2%
12	Danske Bank	595	5	3.1%
13	Sumitomo Mitsui Trust Bank	591	2	3.1%
14	Rabobank	578	7	3.0%
15	Société Générale	572	7	3.0%

ECA tranches				
		\$m	No	Share (%)
1	BNP Paribas	971	6	9.9%
2	Santander	877	9	9.0%
3	Lloyds Bank	683	3	7.0%
4	ING Bank	517	9	5.3%
5	Skandinaviska Enskilda Banken	457	2	4.7%
6	Barclays Bank	451	3	4.6%
7	JP Morgan	446	4	4.6%
8	SMBC	406	7	4.2%
9	Danske Bank	403	4	4.1%
10	National Westminster Bank	390	4	4.0%
11	Nordea	376	1	3.9%
12	DNB Bank	376	1	3.9%
13	HSBC	363	4	3.7%
14	Société Générale	304	5	3.1%
15	ABN AMRO	254	5	2.6%



Top lenders in Middle East

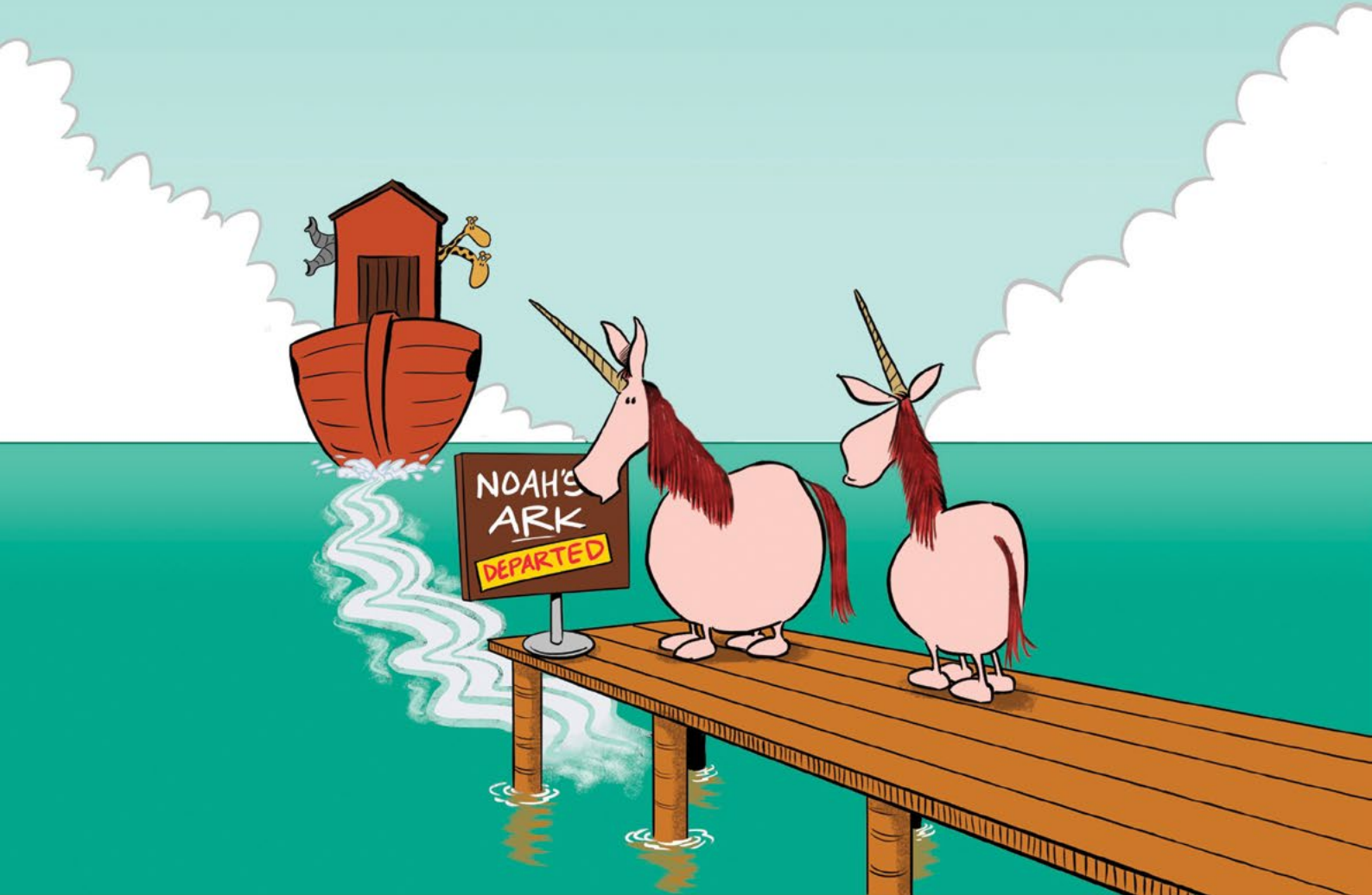
Overall				
		\$m	No	Share (%)
1	Santander	918	5	15.6%
2	JP Morgan	774	4	13.2%
3	Société Générale	692	3	11.8%
4	Crédit Agricole CIB	493	2	8.4%
5	HSBC	448	4	7.6%
6	BNP Paribas	373	2	6.3%
7	Deutsche Bank	364	1	6.2%
8	Credit Suisse	364	1	6.2%
9	SMBC	297	2	5.1%
10	Citi	282	2	4.8%
11	BBVA	273	1	4.6%
12	Mizuho	142	1	2.4%
13	ING Bank	114	1	1.9%
14	ODDO BHF Aktiengesellschaft	94	1	1.6%
15	DZ Bank	94	1	1.6%

ECA tranches				
		\$m	No	Share (%)
1	Santander	918	5	16.1%
2	JP Morgan	774	4	13.6%
3	Société Générale	692	3	12.1%
4	Crédit Agricole CIB	493	2	8.6%
5	HSBC	448	4	7.9%
6	BNP Paribas	373	2	6.5%
7	Deutsche Bank	364	1	6.4%
8	Credit Suisse	364	1	6.4%
9	Citi	282	2	4.9%
10	SMBC	273	1	4.8%
11	BBVA	273	1	4.8%
12	ING Bank	114	1	2.0%
13	ODDO BHF Aktiengesellschaft	94	1	1.6%
14	DZ Bank	94	1	1.6%
15	MUFG Bank	31	1	0.6%





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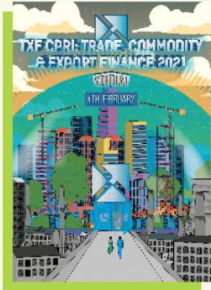


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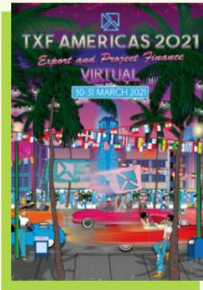
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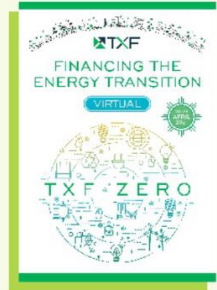
25 February
TXF Sustainable Export Finance and Resilient Infrastructure 2021
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TXF Americas 2021: Export & Project Finance
VIRTUAL



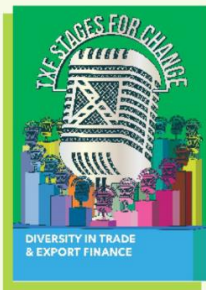
21-22 April
TXF Africa 2021 Virtual: Export & Project Finance
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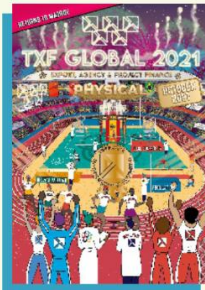
28-29 April
TXF Zero: Financing the Energy Transition
VIRTUAL



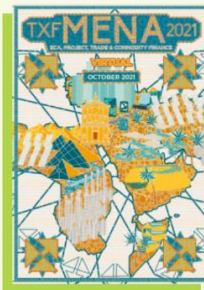
8-10 June
TXF Export Finance Virtual World Fair 2021
VIRTUAL



June
TXF Future of Export Finance 2021
VIRTUAL



October
TXF Global 2021: Export, Agency & Project Finance
PHYSICAL



October
TXF MENA 2021: ECA, Project, Trade & Commodity Finance
VIRTUAL



November
TXF Asia Export, Agency & Project Finance 2021
HYBRID: VIRTUAL & PHYSICAL



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