



TXF 10 YEARS ANNIVERSARY

# TXF Global 2023

## EXPORT, AGENCY & PROJECT FINANCE

SUSTAINABILITY

MEDITATION

Social Projects

CO-HOSTED BY  
**UXOLO**

# 15 & 16 JUNE, LISBON

# MEET THE SPONSORS OF 2023

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#TXFGlobal2023



# TXF Global 2023

## EXPORT, AGENCY & PROJECT FINANCE

### EPIC SANA LISBOA, LISBON

### 15 & 16 JUNE

# SUSTAINABILITY

We return to Lisbon for a TXF 10 Year Anniversary special event; expect rock star speakers, innovative session formats, unique networking opportunities and the largest gathering of industry experts to date! Over two days, get ready to party with CEOs, Global Heads and MDs for your biggest export, agency and project finance festival of the year with thought-provoking content, plus refreshing and honest debate on the hottest topics pervading the industry in 2023.

Each year, we strive to make your experience even better than the year before, and the 2023 event is no exception. We will be bringing our festival-goers:

- Exclusive networking activities from the hugely popular Lisbon walking tour to ice-breaker drinks & cocktail reception
  - ECA & DFI CEO hot seat: 1-1 fireside leadership interviews
- Corporate CEO keynote: Navigating economic turmoil to enable a greener future
  - Tomorrow's borrowers: The investment landscape & project pipeline
- TXF at 10: Legendary panelists from TXF Paris 2013 return to the stage to review the last 10 years of export finance and plot what this means for the next 10 years
  - Have I got news for you: The global heads debate
  - A dedicated Uxolo development finance content stream
  - A dedicated credit and political risk insurance market stream
  - More senior exporters and borrowers on the guest list

For speaking and agenda enquiries please contact [Tom.Pycraft@txfmedia.com](mailto:Tom.Pycraft@txfmedia.com)

For tailored sponsorship packages please contact [Dominik.Kloiber@txfmedia.com](mailto:Dominik.Kloiber@txfmedia.com)

### LISBON WEEK IN A NUTSHELL

It's not just TXF who are in town - take a look at all the activities available in Lisbon at this time:

13 - 14 June	<b>ECA Finance Training In Partnership with CC Solutions</b> <i>Separately Bookable</i>		The most prestigious training of its kind in the industry, taking place in the two days before TXF Global 2023. <a href="#">View all modules here.</a>
14 June	<b>Proximo Energy &amp; Infrastructure Finance</b> <i>Separately Bookable</i>		Join our sister-brand Proximo's energy and infrastructure finance event, taking place in the same venue as TXF Global 2023. Enjoy a discount when booking both events together.
14 June	<b>TXF Global 2023 Walking Tour &amp; Ice Breaker Drinks</b>	Ice Breaker Drinks Sponsor 	Included in your TXF Global in-person ticket - More details will be announced closer to the time of how to take part.
15 June	<b>TXF Global 2023 Day 1 Plus Cocktail Reception &amp; Deal of the Year Awards Ceremony</b>	Cocktail Sponsor 	TXF Global begins! Enjoy all that day one has to offer including the announcement of our TXF Deals of the Year Awards. Finish up with our fun-filled industry cocktail reception in the evening. PLUS join our sister-brand Uxolo's dedicated development finance content stream.
16 June	<b>TXF Global 2023 Day 2</b>		Return for more stellar panels, intimate workshop sessions and plenty of meeting opportunities.

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# MEET THE SPEAKERS

FOR THE MOST UP TO DATE LIST OF ALL SPEAKERS PLEASE CLICK [HERE](#)



**António Costa Silva**  
Minister of the  
Economy and  
Maritime Affairs  
Portugal



**Bastian Kern**  
Chairman of the  
Interministerial  
Committee for Export  
Credit Guarantees  
Federal Ministry for  
Economic Affairs and  
Climate Action, Germany



**Paul Teboul**  
Directorate-general  
of the Treasury  
Ministry of Finance  
of France - DG  
Trésor



**Japhet Justine**  
Commissioner  
Sovereign  
Debt Management  
Ministry of Finance  
& Planning Tanzania



**Bassirou Sarr**  
Technical Advisor  
to the Minister of  
Finance & Budget  
Ministry of  
Finance Senegal



**Vishal Gulati**  
CFO  
GE Energy  
Financial  
Services



**Eric Usher**  
Head  
UNEP Finance  
Initiative



**Ratnakar Adhikari**  
Executive Director,  
Enhanced Integrated  
Framework  
Secretariat  
WTO



**Nazeem Noordali**  
Chief Operating  
Officer  
International Islamic  
Trade Finance  
Corporation



**Eileen Wang**  
Head of Global  
Strategy  
The Glasgow  
Financial Alliance for  
Net Zero (GFANZ)



**Eila Kreivi**  
Director, Chief  
Sustainable Finance  
Advisor  
European  
Investment Bank



**Nicolas Dufourcq**  
CEO  
Bpifrance



**Reta Jo Lewis**  
President  
& Chair  
US EXIM



**Dr Ahmed Galal**  
Chairman  
Export  
Development  
Bank of Egypt



**Anna-Karin Jatko**  
Director General  
EKN - The Swedish  
Export Credit  
Agency



**Alessandra Ricci**  
CEO  
SACE



**Tone Lunde Bakker**  
CEO  
Export Finance  
Norway - Eksfin



**Tim Reid**  
Chief Executive  
UK Export  
Finance



**Mairead Lavery**  
President and  
Chief Executive  
Officer  
Export Development  
Canada



**Saad Alkhalb**  
CEO  
Saudi EXIM  
Bank



**Peter Boeskov**  
Chief Commercial  
Officer  
EKF



**Magnus Montan**  
CEO  
Swedish  
Export Credit  
Corporation  
(SEK)



**Fernando  
Salazar Palma**  
Chairman & CEO  
CESCE Credit  
Insurance



**Edna Schöne**  
Head of ECA  
Business  
Euler Hermes



**Janusz Wladyczak**  
CEO  
KUKI - Export  
Credit Insurance  
Corporation  
Joint Stock Company



**Pauli Heikkilä**  
CEO  
Finnvera plc



**Peter Gisler**  
Chief Executive  
Officer  
SERV - Swiss Export  
Risk Insurance



**Philippe Mills**  
CEO  
SFIL



**Bert Bruning**  
Managing Director  
Atradius Dutch  
State Business



**Maelia Dufour**  
President  
Berne Union



**Nabil Jijakli**  
Group Deputy  
CEO  
Credendo



**Steve Kang**  
Director, Project  
Finance  
Department  
Korea Trade  
Insurance  
Corporation



**Dario Liguti**  
Director,  
Sustainable Energy  
United Nations  
Economic  
Commission  
for Europe

# MEET THE SPEAKERS

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**Manish Manchandya**  
Chief Financial Officer & Executive Vice President  
**Saudi Electricity Company (SEC)**



**Bill Caudle**  
President  
**Bechtel Enterprises**



**Stephanie Wray**  
Group Board Director and Chief Sustainability Officer  
**RSK**



**Suresh Mistry**  
Head of Non-Banking Distribution - Structured Finance  
**Trafigura**



**Ángela Pérez**  
Head of Structured Finance  
**Elecnor**



**Laure Duvernay**  
Director- Project Finance and Business Development  
**Alcatel Submarine Networks**



**Alexander Hartman**  
CFO  
**Northvolt AB**



**Hugo Duarte de Oliveira Rua**  
CFO  
**Aurora Lithium**



**Amila Colakhodzic**  
VP Project Financing  
**Freyr Battery**



**Gunnar Ohrås**  
Head Global Customer Finance Advisory  
**Hitachi Energy**



**Muhsin Alrustom**  
Group Chief Financial Officer, Finance Unit  
**ASYAD**



**Madiha Aslam**  
Head of Project & Structured Finance  
**ASGC UK**



**Dr. S. Zaki Hassan**  
Director, Finance | Finance  
**Crescent petroleum**



**Ali Al Aradi**  
Superintendent BMP Project Finance  
**Bahrain Petroleum Company**



**Antonio Mena**  
Senior Finance Manager  
**Bechtel**



**Paulo Oliveira**  
CFO  
**MCA Group**



**Gennadiy Khelemsky**  
Head of Structured Trade Finance  
**JSB UKRGASBANK**



**Dr. Manuel Probst**  
Managing Director  
**Jebsen & Jessen Industrial Solutions GmbH**



**John Meakin**  
Managing Director, Global Head of Export & Agency Finance  
**JPMorgan**



**André Gazal**  
Global Head of Export Finance  
**Credit Agricole CIB**



**Manav Futnani**  
Global Co-Head of Export Finance  
**HSBC**



**Guillermo Hombrevella**  
Global Head of Export & Agency Finance,  
**Santander**



**Aaron Ross**  
Global Head of Project and Export Finance  
**ANZ**



**Werner Schmidt**  
Global Head of Structured Trade & Export Finance  
**Deutsche Bank**



**Cécile Camilli**  
Global Head of Development & Structured Export Finance  
**Societe Generale**



**Yasser Henda**  
Global Head of Export Finance  
**BNP Paribas**



**Michiel de Vries**  
Managing Director, Global Head Structured Export Finance  
**ING Bank**



**Gary Lowe**  
Managing Director, Global Head, Global Credit Insurance Group  
**Standard Chartered Bank**



**Faruq Muhammad**  
Managing Director & Global Head, Structured Export Finance  
**Standard Chartered**



**Dominik Zimmer**  
Executive Director, Head of Trade & Export Finance  
**Bayern LB**



**Arnaud Sarret**  
Head of Structured Export Finance  
**Natixis**



**Chris Mitman**  
Head of Export & Agency Finance  
**Investec Bank**



**Francesca Beomonte**  
Global Head of Structured Trade and Export Finance  
**UniCredit**

# MEET THE SPEAKERS

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**Ralph Lerch**  
Head of Export  
Finance  
DZ Bank



**Aislinn Bakker**  
Vice President  
Allianz Global  
Investors



**Paulo Martelli**  
VP and Chief  
Investment Officer  
FinDev Canada



**James Reynolds**  
Deputy CEO  
BPL Global



**Caroline Tran**  
Regional Product  
Leader Political  
Risk, Credit  
& Bond - Europe  
AXA XL



**Catherine Aubert**  
Managing Director,  
Head of Credit  
Insurance  
Syndication  
Societe Generale



**Holger Caspar**  
Executive Director,  
Head of Export  
Finance Origination  
LBBW



**Ramona Homfeld**  
Director CPRI  
and Portfolio  
Solutions  
KfW IPEX Bank



**Michael  
Foundethakis**  
Partner - Global  
Head of Trade  
& Export Finance  
Baker McKenzie



**Prof Andreas  
Klasen**  
Director  
Institute for Trade  
and Innovation  
(IfTI)



**Chris Gorell  
Barnes**  
Founding  
Partner  
Ocean 14 Capital



**Aline Ingram**  
Project  
Finance  
Lead EMEA  
NexantECA



**Alf Stenqvist**  
Senior Credit Risk  
Adviser and Deputy  
Chief Credit Risk  
Officer, Risk  
Management  
Department  
EKN



**Victoria Miles**  
Founding  
Partner  
ImpactA  
Global



**Valerio Ranciaro**  
Chief Credit &  
Restructuring  
Officer  
SACE



**Natalie  
Chiamonte**  
Division President  
Sovereign  
Risk Insurance



**Kade Spears**  
CEO  
Pernix  
Specialty  
Limited



**Alexander Gordin**  
Co-Founder and  
Chairman of  
the Board  
Rebuilding  
Ukraine Agency



**Amal-Lee Amin**  
Managing Director  
and Head of  
Climate, Diversity  
and Advisory  
British International  
Investment (BII)



**Olga Sclovscaia**  
Regional Head  
Europe and  
Central Asia  
MIGA - Multilateral  
Investment  
Guarantee Agency



**Aditi Bhattacharya**  
Investment  
Specialist  
Asian  
Development  
Bank (ADB)



**Jose Moncada**  
CEO  
Fondo  
Bolsa Social



**Henri D'Ambrières**  
Advisory Services -  
Export, Trade and  
Project Finance  
HDA CONSEIL



**Ángela Pérez**  
Head of  
Structured  
Finance  
Elecnor



**Laure Duvernay**  
Director- Project  
Finance and Business  
Development  
Alcatel  
Submarine Networks



**Stuart Davidson**  
Vice President,  
Insurance  
Placement,  
Distribution  
SMBC



**Martha Brown**  
Broker  
TEXEL



**Kam Hessling**  
Senior Director  
Loan Market  
Association



**Megha Khanduja**  
Senior  
Underwriter -  
Global Political Risk,  
Credit & Bond  
AXA XL



**David Drysdale**  
Head of Export  
Credits and  
Competition  
Division  
OECD



**Cristina Bergomi**  
Senior Vice  
President  
GE Capital



**Boris Jaquet**  
Global Head,  
Distribution  
Deutsche  
Bank AG



**Vlad Bobko**  
Head of Crisis  
Management  
AON

# AGENDA HIGHLIGHTS

TO VIEW THE FULL AGENDA WITH TIMINGS, PLEASE [CLICK HERE](#)

## OPENING KEYNOTE: PORTUGUESE MINISTERIAL WELCOME ADDRESS

*A spotlight on the endeavours currently being undertaken by the Ministry of Economic Affairs and Sea to support international trade, accelerate climate action to ensure a net-zero future and alignment of economic recovery with the 2030 agenda and UN SDGs*

**António Costa Silva**, Minister of the Economy and Maritime Affairs, **Portugal**

## CORPORATE CFO KEYNOTE: HOW TO LEVERAGE FINANCIAL TOOLS TO PLUG THE INFRASTRUCTURE FUNDING GAP

**Vishal Gulati**, CFO, **GE Energy Financial Services**

## ECA CEO HOT SEAT: 1-1 FIRESIDE LEADERSHIP INTERVIEWS

*We will run this 1hr session 3 times over the event, with each CEO interviewed for 10 minutes on key issues relating to export finance, product innovations and responses to macro trends.*

**Edna Schöne**, Executive Member of the Board, **Euler Hermes**

**Nicolas Dufourcq**, CEO, **Bpifrance**

**Reta Jo Lewis**, President & Chair, **US EXIM**

**Tim Reid**, Chief Executive, **UK Export Finance**

**Magnus Montan**, CEO, **SEK**

**Fernando Salazar Palma**, Chairman & CEO, **CESCE**

**Janusz Władyczak**, CEO, **KUKE**

**Pauli Heikkilä**, CEO, **Finnvera**

**Peter Gisler**, CEO, **SERV**

**Anna Karin Jatko**, CEO, **EKN**

**Tone Lunde Bakker**, CEO, **Eksfin**

**Peter Boeskov**, Chief Commercial Officer, **EKF**

**Alessandra Ricci**, CEO, **SACE**

**Dr. Ahmed Galal**, Chairman, **Export Credit Guarantee of Egypt**

**Saad Alkhalb**, CEO, **Saudi EXIM Bank**

**Mairead Lavery**, President and Chief Executive Officer, **Export Development Canada**

**Nabil Jijakli**, Group Deputy CEO, **Credendo**

**Bert Bruning**, Managing Director, **Atradius Dutch State Business**

**Moderator: Michael Foundethakis**, Partner - Global Head of Trade & Export Finance, **Baker McKenzie**

**Moderator: Bill Caudle**, President, **Bechtel Enterprises**

**Moderator: Hesham Zakai**, Managing Director, **TXF**

**Moderator: Dominik Kloiber**, Co-Founder, **TXF**

## HAVE I GOT NEWS FOR YOU: THE GLOBAL HEADS DEBATE

**John Meakin**, Managing Director, Global Head of Export & Agency Finance, **JPMorgan**

**André Gazal**, Global Head of Export Finance, **Credit Agricole CIB**

**Aaron Ross**, Global Head of Project and Export Finance, **ANZ**

**Werner Schmidt**, Global Head of Structured Trade & Export Finance, **Deutsche Bank**

**Cécile Camilli**, Global Head of Development & Structured Export Finance, **Societe Generale**

**Manav Futani**, Global Co-Head of Export Finance, **HSBC**

**Guillermo Hombravella**, Global Head of Export & Agency Finance, **Santander**

**Michiel de Vries**, Managing Director, Global Head Structured Export Finance, **ING Bank**

**Yasser Henda**, Global Head of Export Finance, **BNP Paribas**

## KEYNOTE PANEL: GOVERNMENT MINISTRY PERSPECTIVES & NET ZERO COMMITMENTS

**Bastian Kern**, Chairman of the Interministerial Committee for Export, Credit Guarantees, **Federal Ministry for Economic Affairs and Climate Action, Germany**

**Paul Teboul**, Deputy Assistant Secretary - Export Finance and Trade Promotion Division, Directorate-general of the Treasury - **Ministry of Economy and Finance, France**

**Japhet Justine**, Commissioner Sovereign Debt Management, **Ministry of Finance & Planning Tanzania**

**Bassirou Sarr**, Technical Advisor to the Minister of Finance & Budget, **Ministry of Finance Senegal**

**Moderator: Faruq Muhammad**, Managing Director & Global Head, Structured Export Finance, **Standard Chartered**

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**TOMORROW'S BORROWERS: A HEALTHY APPETITE FOR ECA DEBT - BATTERY STORAGE & GRID INFRASTRUCTURE**

**Federico Robaina**, Senior Manager Corporate Finance – Treasury, **Nationalgrid**  
**Alexander Hartman**, CFO, **Northvolt AB**  
**Hugo Duarte de Oliveira Rua**, CFO, **Aurora Lithium**  
**Amila Colakhodzic**, VP Project Financing, **Freyr Battery**

**KEYNOTE: HOW CAN GOVERNMENT, MULTILATERAL AGENCIES, CORPORATES, AND FINANCIAL INSTITUTIONS REALISE OUR EMISSION REDUCTION TARGETS AND CLIMATE GOALS?**

**Eric Usher**, Head, **UNEP Finance Initiative**

**LIGHT AT THE END OF THE TUNNEL? KEYNOTE MACROECONOMIC FORECAST**

*We invite three top geopolitical and macroeconomist speakers to go head-to-head and give you the current lay of the land. How do they see global growth predictions, inflation and monetary policy playing out against the backdrop of geopolitics and crisis that left a dark cloud over 2022? Are there signs of an increase in optimism?*

**Philippe Mills**, CEO, **SFIL**

**PANEL: TXF AT 10: LEGENDARY PANELLISTS FROM 10 YEARS OF TXF GLOBAL SINCE PARIS 2013 RETURN TO STAGE TO REVIEW THE LAST 10 YEARS OF EXPORT FINANCE AND PLOT WHAT THIS MEANS FOR THE NEXT 10 YEARS**

**Maëlia Dufour**, President, **Berne Union**  
**Ralph Lerch**, Head of Export Finance, **DZ Bank**

**LEADERSHIP PANEL: CAN TRADE AND POLICY INSTRUMENTS CIRCUMNAVIGATE CRISIS TO ACCELERATE TRANSITION AND NET ZERO?**

**Ratnakar Adhikari**, Executive Director, Enhanced Integrated Framework Secretariat, **WTO**  
**Eila Kreivi**, Director, Chief Sustainable Finance Advisor, **European Investment Bank**  
**Nazeem Noordali**, Chief Operating Officer, **International Islamic Trade Finance Corporation**  
**Eileen Wang**, Head of Global Strategy, **The Glasgow Financial Alliance for Net Zero (GFANZ)**  
**Moderator: Prof Andreas Klasen**, Director, **Institute for Trade and Innovation (IfTI)**

**THE ENERGY TRANSITION AND TRADE FLOWS: POTENTIAL IMPACTS AND CONSEQUENCES**

**Dario Liguti**, Director, Sustainable Energy, **United Nations Economic Commission for Europe**

**PANEL: THE ROAD TO NET ZERO - DESIGN YOUR PERFECT GREEN AND SOCIAL EXPORT CREDIT SYSTEM**

*This popular session format is back with a sustainable twist, here we look at methodologies, definitions, standards and frameworks, alongside new product innovations, green loans, biodiversity risks/opportunities and the nascent market for credit, ESG tied debt, social bonds and policies to incentivise and disincentivise positive and negative projects respectively.*

**Aline Ingram**, Project Finance Lead EMEA, **NexantECA**  
**Gunnar Ohrås**, Head Global Customer Finance Advisory, **Hitachi Energy**  
**Stephanie Wray**, Group Board Director and Chief Sustainability Officer, **RSK**  
**Chris Mitman**, Head of Export & Agency Finance, **Investec Bank**  
**Moderator: Kam Hessling**, Senior Director, **Loan Market Association**

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**TO VIEW THE FULL AGENDA WITH TIMINGS, PLEASE [CLICK HERE](#)**

#### **PANEL: TRENDS, INNOVATION, AND EVOLUTION WITHIN ECA STRUCTURING**

*We shine a light on complicated deal structures including local deliveries, EPC contracts, multi-ECA, multi-currency transactions, reinsurance, refinancing and shorter tenors in response to the uptick in euro-dominated base rates. Is the trend of commodity traders tapping ECA debt here to stay? Why are we seeing an increased dominance of deals in developed markets? Are mid cap deals set to be the life blood of the market?*

**Suresh Mistry**, Head of Non-Banking Distribution - Structured Finance, **Trafigura**  
**Francesca Beomonte**, Global Head of Structured Trade and Export Finance, **UniCredit**  
**Dr. Manuel Probst**, Managing Director, **Jebsen & Jessen Industrial Solutions GmbH**

#### **A DECADE IN DATA: A DEEP DIVE INTO THE TXF DATA VAULT TO EXPLORE EMERGING TRENDS IN ECA FINANCE**

**Gabriel Buck**, Managing Director, **GKB Ventures**  
**Alfonso Olivas**, Head of digital products, **TXF**  
**Moderator: Dan Sheriff**, CEO, **TXF**

#### **KNOW YOUR INDUSTRY: HOW TO USE DATA TO SPOT EMERGING TRENDS IN ECA FINANCE?**

#### **STREAMED REGIONAL WORKSHOP SESSIONS**

Each regional roundtable session brings together the key SOEs, borrowers, exporters, ECAs, bankers, lawyers, and private market insurers active in that region. These roundtables run simultaneously, please pick your preference, and be prepared to network and share ideas with the most active deal makers in each region.

##### **Breakout 1 - Africa**

**Madiha Aslam**, Head of Project & Structured Finance, **ASGC UK**  
**Arnaud Sarret**, Head of Structured Export Finance, **Natixis**  
**Ángela Pérez**, Head of Structured Finance, **Elecnor**  
**Paulo Oliveira**, CFO, **MCA Group**

##### **Breakout 2 - MENA**

**Manish Manchandya**, CFO & EVP, **Saudi Electricity Company**  
**Muhsin Alrustom**, Group Chief Financial Officer, Finance Unit, **ASYAD**  
**Dr. S. Zaki Hassan**, Director, Finance | Finance, **Crescent petroleum**  
**Ali Al Aradi**, Superintendent BMP Project Finance, **Bahrain Petroleum Company**

##### **Breakout 3 - Europe & Turkey**

**Dominik Zimmer**, Executive Director, Head of Trade & Export Finance, **Bayern LB**

##### **Breakout 4 - Asia**

**Steve Kang**, Director, Project Finance Department, **Korea Trade Insurance Corporation**  
**Laure Duvernay**, Director- Project Finance and Business Development, **Alcatel Submarine Networks**

##### **Breakout 5 - Americas**

**Holger Caspar**, Executive Director, Head of Export Finance Origination, **LBBW**

##### **Breakfast Roundtable: Women in Export & Infrastructure Finance**

**Cristina Bergomi**, Senior Vice President, **GE Capital**  
**Aida Topcagic**, Executive Director - Export & Agency Finance, **JP Morgan**

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### THE CPRI CLUB STREAM

The credit and political risk insurance (CPRI) club is a new initiative in 2023, assembling the who's who of the market across underwriters, brokers, corporates and insurance, distribution, and syndications bankers to participate at each regional event for lively debate, networking and deal making. At TXF Global we bring together the largest annual gathering of sophisticated product users, CPRI enthusiasts and less frequent customers wanting to learn more from the experts.

#### Taking the pulse: Assessing the state of the CPRI market

*Our finest doctors assemble for a CPRI club industry health check - can we gauge the market's resting pulse rate when the global economy veers wildly? How big is the CPRI market now - did it really double in capacity between the GFC and the pandemic? What prices are being achieved and what is appetite looking like in emerging markets - particularly Africa? Is quality still the watchword amid geopolitical rumblings, the Ukraine war and dollar swings? We may have evolved structurally after the pullback two years ago, but are we worried about the recent UK PRA consultation on 'Basel 3.1'? Will regulators listen to calls to support trade credit insurance? Where do our doctors stand on reverse marketing by managing general agents and on Significant Risk Transfers (SRTs)? Will insurers ever get as excited as some banks would like them to be about SRT transactions that could help cut bank regulatory capital holdings? Costs and fears of history repeating are two constraints to writing risks as our doctors are likely to warn.*

**James Reynolds**, Deputy CEO, **BPL**

**Caroline Tran**, Regional Product Leader Political Risk, Credit & Bond - Europe, **AXA XL**

**Natalie Chiaramonte**, Division President, **Sovereign Risk Insurance**

**Kade Spears**, CEO, **Pernix Specialty Limited**

**Moderator: Katharine Morton**, Head of Trade, Treasury and Risk, **TXF Media**

#### The CPRI product user's specialist forum

*CPRI can be seen as one of the banks' best friends for credit risk mitigation and exposure management, and it's ever more important as a tool in bank syndications. While regulatory warning shots are still being fired, and its capital treatment may be challenged again, we go deep into showing how the product can best be used by bank and corporate buyers. What improvements to the product do they still want to see? What projects and which sectors are best suited to CPRI and what more can insurers do to make the product attractive? We explore Significant Risk Transfers (SRTs) and see whether they are likely to gain more traction in the wake of Basel 3.1 and the Credit Suisse/SVB challenges. Is capacity enough, and how can it be built further? Where are prices heading in a high interest rate/inflationary environment?*

**Gary Lowe**, Managing Director, Global Head, Global Credit Insurance Group, **Standard Chartered Bank**

**Catherine Aubert**, Managing Director, Head of Credit Insurance Syndication, **Societe Generale**

**Ramona Homfeld**, Director CPRI and Portfolio Solutions, **KfW IPEX Bank**

**Stuart Davidson**, Vice President, Insurance Placement, **Distribution SMBC**

**Boris Jaquet**, Global Head, Distribution, **Deutsche Bank AG**

**Moderator: Vlad Bobko**, Head of Crisis Management, **AON**

#### Workshop: The market for (re)insuring agency finance and development institutions - the DFI & ECA perspective

*The market for (re)insuring agency finance and development institutions has been growing in recent years, as more and more ECAs and DFIs look to manage their risk exposures and optimize their balance sheets. Attendees will hear from industry experts on the latest innovations and product offerings in the market. Gain insights into the unique perspectives from ECAs, DFIs, reinsurers, underwriters, and brokers on how they have leveraged private market solutions to unlock capital and projects. How can we unlock increased risk sharing while overcoming limits to tenor and capacity offered by the private market? Can a treaty agreement be tailored to offer the same ease of use as facultative reinsurance?*

**Alf Stenqvist**, Senior Credit Risk Adviser and Deputy Chief Credit Risk Officer, Risk Management Department, **EKN**

**Christian Kleboth**, Head of Debt Mobilisation, **EBRD**

**Megha Khanduja**, Senior Underwriter - Global Political Risk, **Credit & Bond AXA XL**

**Moderator: Martha Brown**, Broker, **TEXEL**

#### Claims 101: What can we learn from the figures?

*Are claims that we've been worrying about for the past three years starting to come in now? Well, yes, but. Here we look at how, now the brakes that have been taken off post pandemic support, the market is evolving, but not quite in the way that had been expected. Are we being visited by zombies? Not so much. Old asymmetries still exist, and new ones are being created by geopolitics, the Ukraine war, inflation and climate change. How are claims evolving in the public and private markets, and to what extent is this impinging on CPRI in developed and emerging markets? Government intervention and aid may have dampened defaults, but with rising debt levels, particularly in emerging markets and in Africa, where will the figures go from here?*

**Valerio Ranciaro**, Chief Credit & Restructuring Officer, **SACE**

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### THE UXOLO DEVELOPMENT FINANCE STREAM

Uxolo provides market intelligence for MDBs, DFIs and impact investors within the development and impact finance sectors. We invite senior representatives from the world's leading DFIs and multilaterals to discuss their priorities, strategies, and products.

#### **DFI Leaders panel: Unlocking private capital to tackle the infrastructure gap**

*Appetite is plentiful, but how do we best mobilise large scale private capital investment into climate, infrastructure, and development finance projects? What more can DFIs do to facilitate investment from institutional investors? How effective are products such as unfunded risk transfers? How big is the market for impact investing to fill SDG criteria?*

**Paulo Martelli**, VP and Chief Investment Officer, **FinDev Canada**

**Amal-Lee Amin**, Managing Director and Head of Climate, Diversity and Advisory, **British International Investment (BII)**

**Olga Sclovscaia**, Regional Head Europe and Central Asia, **MIGA - Multilateral Investment Guarantee Agency**

**Aditi Bhattacharya**, Investment Specialist, **Asian Development Bank (ADB)**

**Antonio Mena**, Senior Finance Manager, **Bechtel**

#### **Investing where it counts: Projects with social impact**

*Social and sustainable projects are attractive assets for the portfolio, so how can we structure deals to allow capital to flow into projects where it's needed? This panel considers:*

- *What can the market do to increase investor confidence in social projects, particularly in emerging markets?*
- *Where do social projects cross over with transactions that have a positive environmental impact?*
- *What role does microfinance play in ensuring that social deals get done?*

**Aislinn Bakker**, Vice President Allianz, **Global Investors**

**Victoria Miles**, Founding Partner, **ImpactA Global**

**Jose Moncada**, CEO, **Fondo Bolsa Social**

**Mayank Goyal**, Senior Operations Officer, **World Bank**

#### **Workshop: The investors' forum**

*Investors are chomping at the bit to mobilise funds into development projects – but what do they need from the public sector to make this happen? This workshop brings together investors from across the globe to discuss the project portfolio, challenges, and opportunities to invest in vital projects.*

**Chris Gorell Barnes**, Founding Partner, **Ocean 14 Capital**

**Manfred Schepers**, CEO and Founder, **ILX Fund**

**Rita Sousa**, Partner, **Faber Ocean/Climate Tech**

#### **Ukraine workshop: Leveraging financial tools to aid in crisis support and rebuilding and redevelopment post conflict**

**Alexander Gordin**, Co-Founder and Chairman of the Board, **Rebuilding Ukraine Agency**

**Gennadiy Khelemysky**, Head of Structured Trade Finance, **JSB UKRGASBANK**

**Boris Jaquet**, Global Head, Distribution, **Deutsche Bank AG**

### TOPICAL ROUNDTABLE SESSIONS

These roundtables run simultaneously, please pick your preference, and be prepared to network and share ideas with the most active deal makers and experts in each session.

#### **Breakout 1 – Borrower's roundtable**

With: • **Aurora Lithium BAPCO** • **Bank Gospodarstwa Krajowego (BGK)** • **Calik Enerji** • **Crescent Group** • **FREYR Battery** • **Northvolt AB** • **JSB UKRGASBANK** • **RCCL** • **Saudi Electricity Company (SEC)** • **Saudi International Petrochemical Company** • **Trafigura** • **Ministry of Finance Angola** **Ministry of Finance & Planning Tanzania** **Ministry of Finance Senegal** • **Reliance Industries** •

#### **Breakout 2 – European Policy Workshop - OECD and European Commission perspectives**

**Henri D'Ambrieres**, Advisory Services - Export, Trade and Project Finance, **HDA CONSEIL**

**David Drysdale**, Head of Export Credits and Competition Division, **OECD**

#### **Breakout 3 – ICC Whitepaper workshop**

### TXF AWARD WINNERS' CEREMONY - JUNE 15th 6PM

Celebrate industry success with the TXF Perfect 10 Deals of the Year Awards! We invite the deal makers in our award-winning categories to give key takeaways from these landmark transactions.

**#TXFGlobal2023**

# VENUE - EPIC SANA LISBOA HOTEL

Av. Engenheiro Duarte Pacheco, 15, Santo Antonio, 1070-100 Lisbon

We are delighted to be hosting this event at the stunning EPIC SANA Lisboa Hotel! As always, exclusive discounted room rates will be available to guests of the event.

To access the discounted bedroom booking link, please contact:

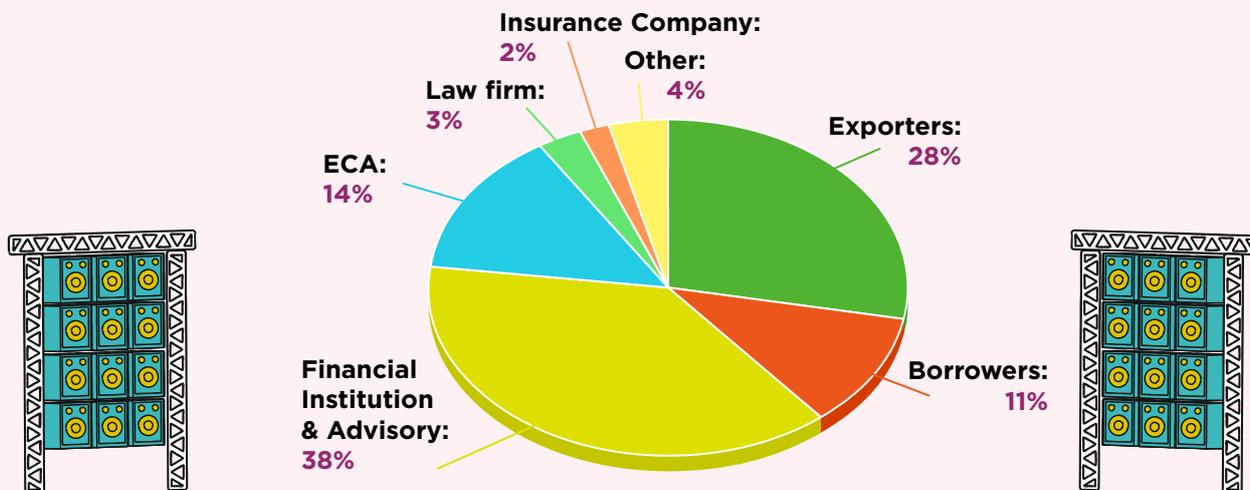
[OPERATIONS@TXFMEDIA.COM](mailto:OPERATIONS@TXFMEDIA.COM)



## WHAT TO EXPECT:



## ATTENDEE BREAKDOWN:



This year's event will also have a content stream dedicated to our sister brand: Uxolo Development & Impact Finance. As such, you can also expect to meet and mingle with a wider range of development banks, multilaterals, institutional investors and impact finance leaders.

#TXFGlobal2023

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To discuss speaking, content and corporate participation  
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