

# THANK YOU TO OUR SPONSORS

#### **PARTNERS**



The bank for a changing world





#### **SPONSORS**







#### **CORPORATE SPONSOR**



#### **SUPPORTERS:**





















# AN UNCOMPROMISING VIRTUAL EVENT COVERING ECA, PROJECT & COMMODITY FINANCE IN THE MIDDLE EAST

It's been a strange year to say the least, with Covid-19 drastically changing the way we do business. However, these changes make it even more crucial to gather project, trade and commodity finance professionals and drive business in a unpredictable market.

In these changing times TXF's growing series of virtual events have proven to give our audiences the much needed chance to make real connections, stay in the know and crucially carrying on making deals. Returning for the 5<sup>th</sup> year TXF MENA: ECA, Project, Trade & Commodity Finance will join the stellar TXF virtual event line-up this year on the 4<sup>th</sup> and 5<sup>th</sup> November beaming directly to your to mobile, laptop or desktop, covering everything from geopolitical issues affecting the region to individual case studies and sectors.

We'll connect guests digitally, with real opportunities to network, bringing together a host of local names and those further afield to share their expertise and make profitable connections. Partnering with the world's newest ECA - Etihad Credit Insurance - as well as local government agencies, the Aman Union and a host of international and regional market-movers, TXF MENA will be unlike anything you've seen before.

The MENA market is navigating its way through a transformative energy sector, ECA-driven innovation, end-to-end digitisation of trade and increased localisation. Therefore diversity, dexterous deal-making, pricing and investment priorities will dictate performance levels in the region next year.

Make sure you are part of these vital virtual discussions on 4<sup>th</sup> & 5<sup>th</sup> November to put you and your team at the forefront of the industry not only as the best informed but also as the best connected.

Here's to another year of successful deal-making!



# YOUR VIRTUAL EVENT GUIDE

#### **BEFORE**



# ADVANCE ATTENDEE LIST & NETWORKING TOOL ACCESS

Simply click on other digital to send a message or initiate a call



## DATA DRIVEN MATCHMAKING SERVICE

Submit your company profile and we will arrange meetings with your most compatible business partners



#### **DURING**



## THE BEST CONTENT AROUND

TXF's market leading news & data enable us to provide you with the most relevant discussions in the industry today



## NETWORK AT YOUR LEISURE

Click on a delegate to send a message, a call or initiate a 1:1 video call. View who's tuned into each session and get in touch



## WATCH CONTENT LIVE OR LATER

Tune in live alongside industry experts and re-visit sessions as many times as you like



#### **SEE YOU IN MY OFFICE!**

Get access to your very own digital meeting room invite new contacts to join or reconnect with previous connections



## INTERNATIONAL LIVE SURVEY

Take part in our new international live survey and get insights from across the globe



#### AFTER



#### **CONTINUE NETWORKING**

The networking tool will remain live for a period after the event allowing you longer to connect with this global audience



#### POST-VIRTUAL-EVENT-REPORT

A detailed look at the day's content including attendance analysis, polling data and key session take-aways

# **2019 SPEAKERS**



Faisal Al Haimus
Chairman
TRADE BANK OF IRAQ



Tuukka Andersén Vice President FINNVERA



Massimo Falcioni
CEO
ETIHAD CREDIT
INSURANCE



General Manager Strategic Finance DUQM REFINERY AND PETROCHEMICAL INDUSTRIES COMPANY

Majid Al Bahri



Carmen Vara Martin
Director - State
Account Business
Division
CESCE CREDIT

**INSURANCE** 



Maurizio d'Andria
Head of SACE Dubai
UAE and MENA Region
SACE



Maninder Bhandari
Director
DERBY GROUP



Antje Rigo
Director Export
Finance
FERROSTAAL
EQUIPMENT
SOLUTIONS GMBH



Lars Hickey
Managing Director Sales
and Project Finance
GE TRANSPORTATION



Victor Carstenius
Country analyst
EKN - THE SWEDISH
EXPORT CREDIT
AGENCY



Johan Abrahamson
Senior Customer Finance
Manager, Global
VOLVO
CONSTRUCTION

**EQUIPMENT** 



Muhammad Ajmal Country Manager ME & SA TEREX

# WHO YOU COULD MEET

#### GET A SENSE OF WHO YOU COULD MEET. HERE ARE SOME OF THE **GREAT COMPANIES WHO ATTENDED LAST YEAR**

**Al-Ahly Capital Holding** 

ABB

Abu Dhabi Fund for Development

**Abu Dhabi Global Market** 

Abu Dhabi National Oil Company (ADNOC)

Acciona

**ACWA Power** 

Aecom

**AF Construction** 

Airbus

Al Ahli Capital Holding Company

Al Tamimi & Co

Allen & Overy

Alstom

Anglo Gulf Trade Bank

**Arabian Construction Company** 

Arabtec Holding PJSC

Arena Group

ASGC

Atkins

**Baker Hughes GE Company (BHGE)** 

Bank ABC

**Bank Of America** 

**BAPCO** 

**BavernLB** 

**BBVA** 

Bee'ah

**Berkeley Middle East Holding** 

Bin Ladin Contracting Group

**Blend Financial Services Ltd** 

**BNP Paribas** 

**Bpifrance** 

**BPL Global** 

BUNGE

CaixaBank

Caterpillar Sarl - EAME/CIS Energy &

**Transportation** 

**CC Solutions/Finpliance** 

**CESCE Credit Insurance** 

China Gezhouba Group

China Gezhouba Group Corporation

**China National Petroleum Corporation (CNPC)** 

China Railway International

**China State Construction Engineering** 

Corporation Citi

**Clifford Chance** 

**COFCO International** 

Commerzbank

**Control Risks** 

Credit Agricole CIB

Credit Industriel et Commercial (CIC)

**Credit Suisse** 

**Crescent Group** 

**CSP Abu Dhabi Terminals** 

**Daewoo Engineering & Construction** 

**Daimler AG** 

Dekabank

Demag

Derby Group

**Deutsche Bank** Dierkes, Lemke & Partner

**Drees & Sommer** 

**Dubai Multi Commodities Centre** 

**Dubai Trade** 

**Dubai World Trade Centre** 

**Dugm Refinery and Petrochemical Industries** 

Company

**Eastern Investment Group** 

ECC

**EDC - Export Development Canada** 

EDF (Électricité de France) **EKN - The Swedish Export Credit Agency** 

**Elsewedy Electric** 

**El-Sewedy Electric** 

**Emirates Airlines** 

**Emirates Macaroni** 

**Emirates National Oil Company** 

**Emirates NBD** 

**Emirates Post** 

**Emirates Steel Industries** 

**Engie** 

Ericsson

**Etihad Credit Insurance** 

**Euler Hermes Aktiengesellschaft** 

**EXX AFRICA** EY/AHB

**Ferrostaal Equipment Solutions GmbH** 

Finnvera plc

**Fitch Ratings** 

**Fujairah Rockwool Factory** 

G.E

**Gargash Enterprises LLC** 

Gazprombank

**GE Capital** 

**GE Transportation** 

**General Electric** 

**General Motors** 

**German Emirati Joint Council for Industry &** 

Commerce (AHK)

**Government of Sharjah** 

**Grace FCC Catalysts Middle East LLC** 

**Hadef & Partners** 

Helaba

**Herbert Smith Freehills** 

HFW

Honeywell

**HSBC** 

**Hydrochina Huadong Engineering Corporation ICIEC - The Islamic Corporation for the** 

Insurance of Investment and Export Credit

ICP

IDO RAK

IFC World Bank Group

**IHS Markit** 

International Renewable Energy Agency

**Itochu Corporation** 

**Itochu Middle East FZE** 

Japan Bank for International Cooperation

(JBIC)

Kalantar Law Group

**K-Electric Limited** 

KfW IPEX-Bank Kier

**KUKE - ECA** 

**Kuwait Finance House** 

Landesbank Hessen-Thüringen Landmark Group

**Louis Dreyfus Company** 

Mantrac

**Mashreq Bank** 

**Mauritius Commercial Bank** 

MCA Group

**McLaren Construction Ltd** 

Meeras Meraas Holding

Microsoft

MIGA - Multilateral Investment Guarantee

Agency Milbank, Tweed, Hadley & McCloy

**Ministry of Finance Egypt** 

Ministry of Finance of France - DG Trésor Mitsubishi Hitachi Power Systems

Mitsui & Co., Ltd

MOXIE FUTURE

Munich Reinsurance Company (Munich Re) NAFFCO

> **National Bank of Egypt National Oil Varco**

> > **Nativis**

**NBK Capital** 

**NCI - National Cables Industries** 

**NEXI - Nippon Export Investment Insurance** 

Nokia

**Nshama Development** 

**Offenburg University** 

Oilburg

**Oman Gas Company** 

**Oman Oil Company Exploration and Production** 

(OOCEP)

**Oman Shipping Company** 

Petrochem

**Petrofac** 

**Philips** 

**Powerchina Group** 

**PowerChina Intl** PPP & Innovative Technologies - Water, Power,

Waste

**Public Authority for Privatization and** 

Partnerships, Oman

**Public Investment Fund of Saudi Arabia Pure Harvest** 

**Qamar Energy** Roads and Transport Authority (RTA)

**SA Group FZCO** 

SACE Safetex

Samsung C&T

Santander Saudi Printing and Packaging

Schneider Electric

Senaat

**SERV - Swiss Export Risk Insurance** 

**SFIL Sharjah Electricity and Water Authority** 

**Siemens** 

Sinosure - China Export & Credit Insurance Corporation

SNC-Lavalin

Société Générale

Sovereign Wealth Fund Institute

Spaceage

Spatial

Spree Trading

**Standard Chartered Strabag Oman LLC** 

Sucden

**Sumitomo Mitsui Banking Corporation (SMBC) Sunny Hill Energy** 

**Swedish Export Credit Corporation (SEK)** 

**Swiss Arabian** Swyl

**Tadano Corporation Japan** 

**Tallyx** Tanmia

**TD Bank Tecnicas Reunidas** 

**Thales** 

ThyssenKrupp Industrial Solutions AG **Trade Bank Of Iraq** 

> Tradex **UK Export Finance**

**Unatrac Holding Limited** UniCredit

> Unigulf VAMED

Veolia

**VINCI Energies International And Systems** 

**Visionary Underwriting Agency Volvo Group Trucks** 

Wartsila

Webcor

Wilben Trade

# BOOK YOUR PLACE ONLINE NOW

SUPER EARLY BIRD

£2399

ADMITS 3 VIRTUAL ATTENDEES

ENDS 11.09.2020

**EARLY-BIRD** 

£2599

ADMITS 3 VIRTUAL ATTENDEES

ENDS 02.10.2020

STANDARD PRICE

**£279**9

ADMITS 3 VIRTUAL ATTENDEES

### **BOOK NOW**

Sponsor and tailored delegate packages are also available.

Get in touch with Dom Kloiber for yours.

dominik.kloiber@txfmedia.com

# WANT TO KNOW MORE?



**DOMINIK KLOIBER** 

To arrange your virtual event package

dominik.kloiber@txfmedia.com



**ELSA FUCILE** 

To discuss content & corporate participation

elsa.fucile@txfmedia.com



#### **NATASHA WARNE**

For help with event registration and media partnerships

natasha.warne@txfmedia.com



#### **EMILY DAWES**

For help with the virtual event platform

emily dawes@txfmedia.com

**#TXFEVENTS**