



SOUTH AFRICA 2019

Export, Project &
Commodity Finance

1st October
Johannesburg

**Baker & McKenzie, 1 Commerce Square, 39 Rivonia Road,
Johannesburg, South Africa**

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TAKE A NEW LOOK AT SOUTH AFRICA.

On the 1st October you can join 120 of the most active, senior members of South Africa's project, export and commodity finance communities. They'll be discussing everything from the current state of the market, possible future projects and discovering how larger economic changes could affect business in South Africa. Expect communal discussion and relaxed networking throughout - the perfect way to make connections and share your views with the people that matter.

WHY ATTEND?



Update from Eskom

What does the future hold for this key player in South Africa's economy?



View from the ECAs

Discover which ECAs are the most active in the region and what sectors are looking promising to foreign investment.



The round in roundtable

Voice your opinion in smaller breakout sessions covering mining, power, infrastructure and a regional analysis.



Government address

Find out how government programmes and strategies are creating more opportunities for investment.



Big picture economics

What does the data say about South Africa's economic standing? How can you prepare for possible changes?



The right kind of networking

We approve every registration to TXF South Africa so you know you'll be meeting all the right people.

AGENDA

1st October 2019

9:30	Registration and Networking Breakfast
10:15	Opening Remarks Join us for the opening remarks of this year's TXF South Africa! We welcome you to a morning of roundtable discussions, exploring a host of key topics that have impacted South Africa over the previous year and in years to come.
10:30	Ministerial Keynote: Achieving the \$100bn Investment Drive Since Ramaphosa's re-election in May of this year, the government has outlined a series of programmes to encourage trade and investment into the country. Hear from a government minister as they discuss the strategies in place to meet a \$100 billion investment drive and grow the economy over the next five years.
10:45	Southern Africa: A Sense of Optimism for the Region A sense of optimism is emerging in South Africa as procedures for reducing corruption and encouraging prosperity begin to take shape. Hear an expert analyst use data to discuss the country's current economic standing, attempts at risk and debt mitigation and predictions for impacts to come. <ul style="list-style-type: none">• Take a tour around the southern African region and review some of the major investment and trade opportunities such as LNG in Mozambique and renewable power sector development• Assess some of the most prominent risks to investment and trade in the region, including resource nationalism and emerging security threats• Address key questions on whether South African Exporters stand to benefit from regional investment and what this means for the recovery of the region's largest economy Keri Leicher, Director Consulting Relations, EXX Africa
11:15	The ECA Perspective: Overcoming Challenges and the Potential for Growth With its appetite for new growth, South Africa currently provides significant opportunities for ECAs. The country's down-grade has increased the volume of deals established by foreign ECAs. This panel session will discuss: <ul style="list-style-type: none">• Which ECAs are working heavily in South Africa and what industry are they most prominent?• How can South Africa's ECA compete with its competitive foreign counterparts?• How have Asian ECAs contributed to financing larger projects and growing key industries?• How can DFIs and ECAs work in collaboration and not competition? Hanting Li, Representative of South Africa Office, Sinosure Denys Denya, Executive Vice President, Finance, Administration and Banking Services, Afreximbank Kutoane Kutoane, CEO, ECIC Alan Narayadu, Senior Underwriter- Energy and Extractive Sectors, MIGA Moderator: Craig Wietz, Principal Export Credit Finance, Nedbank
12:00	Networking Lunch Please enjoy a networking lunch break provided by our Host's at Baker McKenzie. After Lunch the sessions will break out into two intimate roundtable discussions on the following points:

	Room One	Room Two
13:30	<p>Renewing South Africa's Faith in Power</p> <p>South Africa's growing population and aspirations for accelerated economic growth mean power efficiency is at its most necessary. We take an in-depth look into the viable options for meeting South Africa's growing demand amidst this energy crisis. This session will examine:</p> <ul style="list-style-type: none"> • What are the viable alternatives for diversifying South Africa's dependency on coal? We investigate renewables and nuclear. • What impact will the Integrated Resource Plan have on reaching the 2025 goal of a 10,000MW additional capacity extension? • How does Eskom's debt affect the appetite for IPPs? • How can the public and private sector work in tandem to meet power demands? <p>Joseph Mbuyi, Director Sub-Saharan Africa, KFW-IPEX Luc Koechlin, CEO South Africa, EDF</p>	<p>Southern Africa: A Region Connected Through Growth</p> <p>Despite growth in recent decades, economic and political uncertainty hang over the development prospects of Southern Africa. Join us for this interactive session as we discuss debt, currency and encouraging investment in the Southern region.</p> <ul style="list-style-type: none"> • As the economy grows, so does Mozambique's demand for energy. How will the country keep up with growing demands, and does the region have more to offer than LNG? • What affect is Zimbabwe's new currency having on investment and the ability to trade within the region? • What are the challenges created by Southern African debt and how can this be managed? • How can intra-regional relationships be cultivated to act as a catalyst for growth? • How can intra-African transport links be used to capitalize on the benefits of the AfCFTA? <p>Lodewyk Meyer, Partner, Baker McKenzie Jonathan Berman, Managing Director, Fieldstone Mandisi Nkuhlu, COO, ECIC Moderator: Nick Piper, CEO, Signal Risk</p>
14:30	<p>Infrastructure: A Long Road Ahead?</p> <p>The growth of transport and infrastructure is essential to the continued development of South Africa's economy. This session will discuss:</p> <ul style="list-style-type: none"> • Given the poor credit ratings of South African banks, how can new infrastructure projects be financed? We look at the role of private, public and DFIs in financing new projects. • With several construction companies going into liquidation, new investment is vital. What strategies can be used to encourage this? • The growth of South Africa's export led economy relies on improvements in rail and road. How are current projects being financed and what can be done to encourage further investment? <p>Roberto Ferreira, Head of Business Development, Mota-Engil Antonio Sala, Executive Director, Global Export & Agency Finance, Santander Vivien Naidoo, Director, Turner & Townsend</p>	<p>Mining</p> <p>South Africa's abundance of naturally occurring resources such as gold, iron and coal have led the mining and mineral industry to the heart of the economy, contributing R351 billion to the GDP. However, in recent years a slowdown has occurred in the industry's growth. This session will explore:</p> <ul style="list-style-type: none"> • Since its first draft in 2016, the mining charter has created an atmosphere of uncertainty and discontent. In 2019 the document was officially approved, with goals set for a more equal and prosperous industry. Has this reduced the uncertainty that prevents fresh liquidity in the industry? • What are the effects of fluctuating commodity prices? What strategies have been used to placate the effects of 2016's commodity price crash? <p>Anna Riley, Business Development & Marketing Director, Mojo Go Moderator: Angelica Adamski, CEO, Chromafora</p>
15:30	Networking Coffee Break	
16:00	<p>Keynote interview: An update from Eskom</p> <p>As one of the seven South African SOEs, Eskom is a key player in the fate of the country's economy. This interview will explore how the restructuring of Eskom and its strategies for debt management have potential to put the power utility on a path of recovery and growth.</p> <p>Moderator: Baker McKenzie</p>	
16:30	<p>Audience Response Survey & Top Takeaways from 2019</p> <p>Thanks for joining us for TXF South Africa 2019!</p>	
16:45	Networking Drinks	

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KATE HAFFENDEN

To find out more about the venue, event logistics and accommodation, get in touch with Kate

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