

# **TXF & PROXIMO**

## **GLOBAL DEVELOPMENT, AGENCY & BLENDED FINANCE 2019**



**WASHINGTON DC - APRIL 11TH 2019**

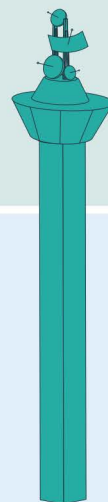




# AGENDA



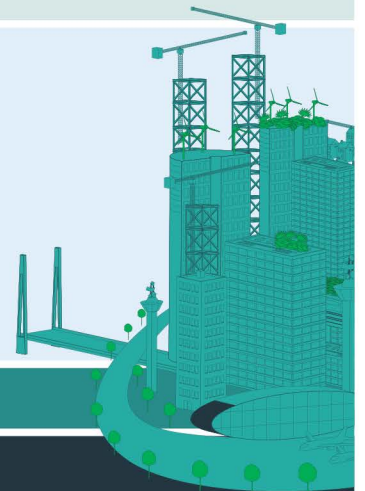
8:00	<b>Registration, Breakfast &amp; Networking</b>
9:15	<b>Chairperson's Opening Remarks</b> Including Slido audience response. Slido will be in use for audience questions throughout the day.
9:30	<b>Around the World in Development Finance: Hear from the MFIs</b> <ul style="list-style-type: none"><li>• How effective have DFIs been in facilitating trans-continental or trans-regional cooperation?</li><li>• What lessons have been learned from capital markets activities?</li><li>• How have DFIs coped with upsets like Brexit and instability in Ukraine?</li><li>• Further opportunities for collaboration and multi-sourcing and opportunities to work with ECAs</li><li>• Have affordability and sustainability concerns become more important?</li></ul> <p><i>Jozef Henriquez, Head of Resource Mobilization, IDB Invest</i> <i>Michele Small, Director – North America, EBRD</i> <i>Sarvesh Suri, Director of Operations, Miga</i> <i>Mohan Vivekanandan, Group Executive: Origination &amp; Client Coverage, DBSA</i> <i>Leslie Maasdorp, Vice President &amp; CFO, New Development Bank</i> <i>Moderator: Alexander Ekbohm, Global Lead, Multilateral Institutions &amp; Supranationals, S&amp;P Global</i></p>
10:15	<b>The Big Debate: Social Responsibility, Sustainable Development Goals, Impact Investing – do we mean what we say, and do we say what we mean?</b> <ul style="list-style-type: none"><li>• How do we measure sustainability, social responsibility and impact?</li><li>• Are the SDGs effective as a standard or a reference point?</li><li>• How relevant to institutional investors is sustainability in their investment strategies?</li><li>• What alternative perspectives on sustainability are there in development financings?</li><li>• How do institutions measure and report on the impacts of their investments?</li><li>• What does the application of sustainable investment mean for DFIs, MFIs and developers active in emerging markets?</li></ul> <p><i>Neil Gregory, Head, Thought Leadership, Economics and Private Sector Development, IFC</i> <i>Thomas C. Barrett, Senior Fellow (non-resident), Global Economy and Development, Brookings Institution</i> <i>Mattia Romani, Managing Director for Economics, Policy and Governance, EBRD</i> <i>Moderator: Tom Nelthorpe, Contributing Editor, Proximo</i></p>
11:00	<b>Refreshment &amp; Networking Break</b>
11:30	<b>Mobilization of Institutional Investors in DFI Programs and Beyond</b> <ul style="list-style-type: none"><li>• The challenge of creating a syndication platform for diversified portfolios of emerging market private sector loans</li><li>• What are the advantages of exposure to this asset class?</li><li>• Leveraging origination capacity and market knowledge to mobilize colenders and provide larger financing packages</li><li>• Profiling ideal investor partners – who makes the cut?</li><li>• Imitation, replication, and collaboration. What next for wider application of this structure?</li></ul> <p><i>Christoph Kuhn, Director of Mandate Management, EIB</i> <i>Anjali Varma, Head of the Managed Co-Lending Portfolio Program, New Business and Operations, IFC</i> <i>Jose Tadeo Martinez, Lead Counsel, Financial Markets &amp; Products Legal Team, IDB Invest</i> <i>Moderator: Sami Mir, Partner, Allen &amp; Overy</i></p>
12:15	<b>Private Insurance: Growing up and out</b> <ul style="list-style-type: none"><li>• How have private providers' limits in terms of tenor and exposure size evolved in recent years?</li><li>• Which assets are most appealing to the private market?</li><li>• What opportunities are there for portfolio-level insurance, or capital markets enhancements like Room2Run, for private insurers?</li><li>• What technological developments will most enhance insurers' activities in emerging markets?</li></ul> <p><i>Jeff Abramson, Head of Special Risks, Global Political Risk, Credit &amp; Bond, AXA XL</i> <i>Jared Kotler, Head of Credit &amp; Political Risk, The Hartford</i> <i>Eric Jowett, Assistant Vice President, Zurich</i> <i>Moderator: Julie Martin, Managing Director, Credit Specialties, Political Risk &amp; Structured Credit, Marsh</i></p>
13:00	<b>Lunch &amp; Networking Break</b>







14:00	<p><b>Keynote: The BUILD Act and USDFC – A new era for US development finance</b></p> <ul style="list-style-type: none"> <li>• The origins, mission and mandate of the new USIDFC</li> <li>• Responding to the evolution of development finance worldwide</li> <li>• From a top-down to a partnerships-driven model of financing</li> <li>• New pathways for mobilizing private finance</li> </ul> <p><i>Frank Dunlevy, Counselor to the President &amp; CEO, Vice President, Investment Funds Department, OPIC</i>  <b>Moderator:</b> <i>Tom Nelthorpe, Contributing Editor, Proximo</i></p>
14:30	<p><b>New wave structures: Blue bonds and marine project strategies</b></p> <ul style="list-style-type: none"> <li>• Blue bonds - a landmark deal in the Seychelles. How did it come together and what makes it an attractive investment?</li> <li>• Are DFIs best placed to spur market development as issuers or advisers or buyers?</li> <li>• Next steps - Scaling up the sector</li> <li>• New assets, new funding streams and new tech</li> <li>• Adaptation, mitigation and prevention – who is setting the sustainability priorities?</li> <li>• Impact: coastal communities and marine biodiversity</li> </ul> <p><i>Catherine Godschalk, Vice President, Investments, Calvert Impact Capital</i>  <i>Valeria Ramundo Orlando, Vice President, Blended Finance, Rare</i></p>
15:00	<p><b>Blended Finance: Who, what, why and how?</b></p> <ul style="list-style-type: none"> <li>• Why has blending gained so much traction?</li> <li>• Which institutions have been most active as blenders?</li> <li>• Are standards evolving across blended finance to make it an effective non-compete tool?</li> <li>• What does the record of players like the PIDG and Akfed have to teach newer blended finance players?</li> <li>• Developing suitable metrics for measuring total return (development plus financial impact); natural capital approaches taking into account climate/carbon, gender, SME/Agriculture, water, conservancy</li> <li>• Case studies of successful investments</li> </ul> <p><i>Matthieu Pegon, Head, Blended Finance, IDB Invest</i>  <i>Kruskaia Sierra-Escalante, Senior Manager, Blended Finance, IFC</i>  <i>John Simon, Founding Partner, Total Impact Capital</i>  <i>Alexander Dixon, Senior Director - Finance, Investment &amp; Trade, Millennium Challenge Corporation</i>  <i>Paul Horrocks, Manager – Private Finance for Sustainable Development, OECD</i>  <b>Moderator:</b> <i>Mini Roy, Principal, Metis Markets</i></p>
16:00	<p><b>Refreshment &amp; Networking Break</b></p>
16:30	<p><b>Local currency solutions: Evolution and enhancement</b></p> <ul style="list-style-type: none"> <li>• Recent evidence that governments are taking real efforts to spur the mobilization of local private debt finance for development projects and infrastructure</li> <li>• How successful have ECA products been?</li> <li>• Offshore and onshore guarantee products</li> <li>• Overcoming limitations of tenor and credit risk tolerance</li> <li>• Managing currency risk for sponsors, large corporates and financial institution</li> </ul> <p><i>Harald Hirschhofer, Senior Advisor, TCX</i>  <i>Clemente del Valle, CEO, Fincanciera de Desarrollo Nacional (FDN)</i>  <i>Mildred Callear, Vice President &amp; Chief Financial Officer, Department of Financial &amp; Portfolio Management, OPIC</i>  <b>Moderator:</b> <i>Brian Cox, President &amp; CEO, MFX Currency Risk Solutions</i></p>
17:15	<p><b>National DFIs Panel: New jobs, new tools</b></p> <ul style="list-style-type: none"> <li>• Can institutions that focus purely on development compete with those that also serve pure strategic interests?</li> <li>• Syndication opportunities: To banks, non-bank lenders and other DFIs</li> <li>• What new products will help DFIs serve and enhance their mandates?</li> <li>• Will developers and government still willingly work through DFIs' concerns?</li> </ul> <p><i>Suzanne Gaboury, Chief Investment Officer, FinDev Canada</i>  <i>Colin Buckley, Chief Operating Officer &amp; Head of Strategy, CDC Group</i>  <i>David Kuijper, Manager Public Investment &amp; Blending, FMO</i>  <i>Giulio Dal Magro, Head of International Financing, CDP</i>  <b>Moderator:</b> <i>Ricardo Martinez, Partner, Hogan Lovells</i></p>
18:00	<p><b>Closing remarks</b></p>
18:15	<p><b>Drinks reception</b></p>







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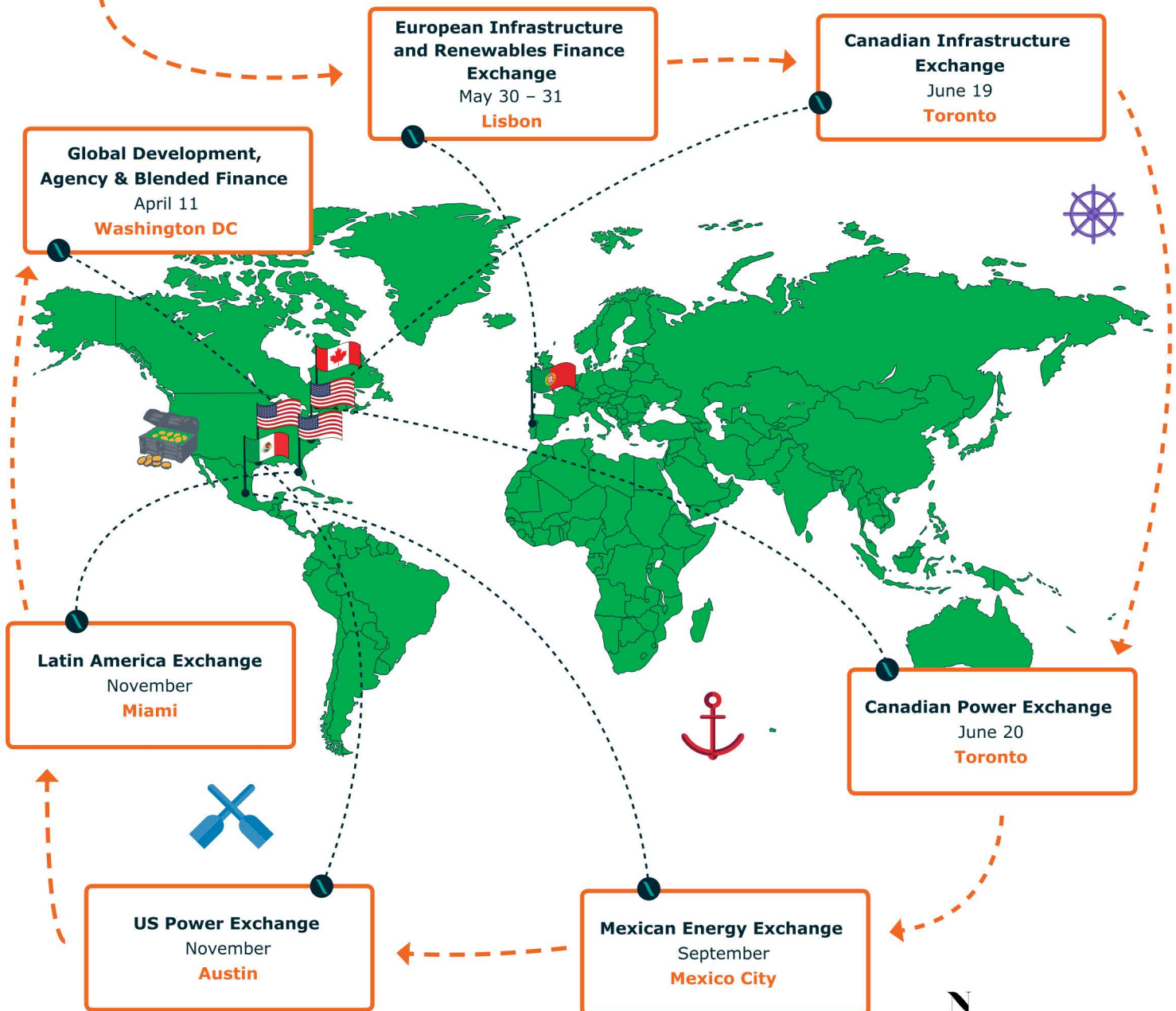
# PROXIMO

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