



ECA FINANCE TRAINING

(CONDUCTED IN ENGLISH)



SINGAPORE



19 SEPTEMBER 2023

IN PARTNERSHIP WITH

CC Solutions



This training course takes place in the day before Asia: Export, Project & Natural Resources Finance 2023, also in Singapore on 20 - 21 September.

For a discount to attend both events together, please email

marketing@exilegroup.com

ECA FINANCE TRAINING

Delivering a core understanding of the fundamentals of ECA Finance, along with more advanced modules, complete with real life case studies. TXF and CC solutions are pleased to bring back with the physical version of our prestigious ECA Finance Training course alongside. Now in its sixth year and having helped over 250 attendees, the course provides an incredibly thorough knowledge of ECA Financing plus an in-depth examination of the entire process of completing a successful export finance transaction.

What it's all about

In partnership with CC Solutions this course has been designed provide a flexible, detailed and highly interactive solution to your training needs. The course will introduce the practical and theoretical elements of different products, policies and applications with real-life examples from senior professionals to ensure you get focused information which you can apply directly in your role.

Please note the training takes places in English.

Who should attend these courses and why

Get ahead of your department:

- Learn (or refresh your knowledge of) ECA rules, policies, and standards
- Understand the complexities of eligibility analysis and calculation across ECAs via practical exercises, case studies, and a team workshop
- Discover how to maximize financing value while helping companies and projects manage cash flow
- Disbursing ECA loans is different agency to agency: learn what information is needed in procurement documents and agency certifications in order to make disbursements successful, accurate, and timely
- See how ECAs stack up against one another around the world
- Uncover how to bring the best, most competitive ECA offering to your transaction by understanding the intricacies of multi-sourced ECA finance

LENDERS/ECAS/ FINANCIAL INSTITUTIONS/ FINANCIAL ADVISORS

To gain a greater knowledge of rules & requirements, how to avoid common pitfalls and misunderstandings that can strain relationships with customers

EXPORTERS/ SUPPLIERS/ OEMS/EPCS

To understand how ECA finance impacts the EPC process from RPFs through to procurement cycle, learn how to accurately assess eligible content for your buyers, and avoid costly problems during the spend cycle that relate to misunderstanding eligibility.

CORPORATES/ SPONSORS/ BORROWERS/ SOVEREIGNS

Understand the approval process, compare eligibility requirements among ECAs, study how to maximise ECA financing value, and grasp the myriad tasks necessary to effectively disburse and administer these transactions.

LEGAL TEAMS

To understand the impacts of ECA financing on credit agreements and be able to better advise clients on compliance as well as understand potential problems commonly found in ECA transactions.

DOES YOUR ECA HAVE SPECIFIC NEEDS?

Our content and format can be tailored to meet the needs of your institution, with extended training provided on supplier credits, buyer credits, project finance and credit insurance. Courses can be one-day workshops or designed to be in-depth over a few days or a week; catering for both focused and larger scale groups. For more information, please contact Alex.Sheriff@txfmedia.com.

WHAT MAKES US DIFFERENT?

If you have ever been to a TXF event, then you will know that we like to do things a little differently.

Our training is the same. We make our courses interactive, collaborative and engaging. Which is why our clients think we offer some of the best training in the business.



I can say this is the best course I have ever attended

All Al Aradi, Bahrain Petroleum Company

Here are just some of the things that make our training so effective:



PRACTICAL APPLICATION

Our courses comprise of case-studies, group projects and plenty of Q + A sessions that let you put your learning into action.



EXPERT INSTRUCTORS

With decades of combined practical experience our instructors live and breathe their every aspect of their industry, so you are always in safe hands.



ONGOING SUPPORT

We will provide you with extensive course materials and reference information and you may reach out to the instructors after the course has ended for any queries or questions that may arise.



INTERACTIVE

Training is designed to be collaborative with mixture of practical workshops, real life case studies and we encourage our community to join dedicated linkedin group to share questions and ideas with your peers after the training has finished.



After this course my boss should be worried because I know more than him now

Anonymous



Very informative, good pace, skilled instructors, relevant content

George Mutua, MD & Chief Representative Officer- Kenya & East Africa, Société Générale

MEET OUR INSTRUCTOR



FRANCISCO ANZOLA is a finance and project management professional with over 25 years of experience in the banking and the engineering and construction sectors. Francisco is a co-founder of CC Solutions and has global knowledge of ECA rules and eligibility requirements. As a Vice President at Commerzbank AG, New York branch, Francisco originated and executed Export-Import Bank of the United States-guaranteed and limited recourse financing transactions for customers in five continents and across many industrial sectors, including agriculture, oil and gas, manufacturing, and power generation.



A very enlightening, useful and mindopening course on ECA Financing, delivered by seasoned experts.

*Alex Area, ECA Finance & Partnerships
Officer, Trade & Development Bank*



Very organised course with very important content for my field. Instructors went all the way to ensure we benefited from all the subjects presented.

*Mohamed Al Rasheed, Consultant Debt Management
Office, Government of Sharjah*



Eye opening to the world of ECAs - great instructor.

Minerva Khidr, Abu Dhabi Fund for Development

JOIN OUR COURSE IN SINGAPORE NOW

TXF Training: ECA Finance 19 September 2023

Email marketing@exilegroup.com to find out more.

To register

**CLICK HERE TO
FIND OUT MORE**

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marketing@exilegroup.com

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