

TWF GENEVA 2023

COMMODITY FINANCE & NATURAL RESOURCES



9TH NOVEMBER, GENEVA

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TWF GENEVA 2023

COMMODITY FINANCE & NATURAL RESOURCES

HOTEL PRESIDENT WILSON, GENEVA

9TH NOVEMBER

♥♥♥ JOIN THE CONVERSATION AT ♥♥♥ GENEVA'S PREMIER FINANCE EVENT

Transform Geneva Commodities Week into an unforgettable experience, where you'll connect with over **400 decision-makers** in one exceptional day dedicated to networking, innovation, and collaboration. Save the date for **November 9th**, as we gather at the prestigious Hotel President Wilson. This exclusive event is tailored for professionals in European commodity finance. With a thought-provoking agenda, we will address the most critical issues and concerns that the commodities market currently faces.



Level up this winter and engage with industry experts who will shed light on the latest trends. Explore topics ranging from the macroeconomic and geopolitical landscape to the forefront of sustainable finance. Gain insights into fortified security in financing energy transition metals and discover how export finance is revolutionizing commodities deals. A networking experience like no other, surround yourself with the leading figures of the commodity finance industry and elevate your network. Our diverse guest list includes **prominent producers, traders, commercial banks, financial institutions, development finance institutions, reputable law firms, strategic consultants, insurance providers, and cutting-edge IT software companies.**

VIEW THE LATEST AGENDA HERE

WHO WILL YOU MEET?

LEADING PRODUCERS AND TRADERS, TOP LEVEL DEVELOPERS AND FINANCIAL SPONSORS, COMMERCIAL BANKS AND FINANCIAL INSTITUTIONS, DFI'S, LAW FIRMS, CONSULTANTS, INSURANCE FIRMS, IT SOFTWARE PROVIDERS



An event that is dedicated to facilitating introductions and meeting with current clients within the Asia market specifically.



Access to that all-important delegate list well in advance of the event so you can reach out and arrange meetings.



Senior level speakers discussing the most pressing issues facing the market - expect to see the best CEO's and Global Heads experts in their field!



Additional networking activities around the main event including ice-breaker drinks on the eve of the event and industry cocktail reception on day one.

VENUE

HOTEL PRESIDENT WILSON, A LUXURY COLLECTION HOTEL, GENEVA

47, Quai Wilson Geneva, Switzerland 1211

We have a limited number of special rate rooms reserved for event. Book now to avoid disappointment!

**BOOK
HERE**

Please contact Danielle Lall if you have any questions regarding the venue or accommodation: danielle.lall@exilegroup.com



MEET THE SPEAKERS



JEAN FRANCOIS LAMBERT

FOUNDER &
MANAGING PARTNER
LAMBERT COMMODITIES



NICOLAS JOBERT

STRUCTURED FINANCE –
HEAD OF EMENA
TRAFIGURA GROUP PTE



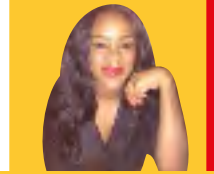
MARC AUBOIN

SENIOR ADVISOR
WORLD TRADE
ORGANISATION (WTO)



PHILIPPE PENET

CFO
SUCAFINA



REBEKAH FAJEMIROKUN

HEAD OF TRADE FINANCE
EMINENT ENERGY
LIMITED



KONA HAQUE

HEAD OF RESEARCH
ED&F MAN



FILIPPO BOF

HEAD OF BUSINESS
DEVELOPMENT,
AFRICA AND MED
SHELL TRADING & SHIPPING



NATALIA HAAS

MANAGING PARTNER
AGORA AGRI



HAMSIKA GOPALAN

GENERAL MANAGER -
STRUCTURED AND
TRADE FINANCE
RESCOM HOLDINGS



ADAM HEARNE

CEO & CO-FOUNDER
CARBONCHAIN



CATHERINE LANG-ANDERSON

PARTNER
ALLEN & OVERY



ALEXANDER PETERS

GROUP CFO
ARROWRESOURCES
AG



RAKESH RANCHODDAS

BANK AND INSURANCE
RELATIONS & GLOBAL
CUSTOMER SOLUTIONS
ARCHER DANIELS MIDLAND



RICO GARCIA ENRIQUE JOSE

CFA
SANTANDER



GREGORY LAMBILLON

MANAGING DIRECTOR -
COMMODITIES FOOD & AGRI,
HEAD OF TRADE
COMMODITY FINANCE
ING BANK



HARRY MCINDOE

DIRECTOR
BPL GLOBAL



MANUEL TEIXEIRO

DIRECTOR
CONTROL UNION



AIFE HOWSE

COMMODITIES
CONTENT MANAGER
TXF



MARCOS CAMHIS

CEO
FOS ASSET
MANAGEMENT



MARK BEVERIDGE

HEAD OF CONSULTANCY
BENCHMARK
MINERAL INTELLIGENCE



JEAN-JACQUES POUBLOT

MANAGING DIRECTOR
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VICE PRESIDENT
WISTA SWITZERLAND



JEFF WEBSTER

CFO
GUNVOR



2022 ATTENDEE LIST

ARROWRESOURCES AG	ELSON SA	MONGOLD
X COMMODITIES AG	EMAD ENERGY	MPC METALLURGICAL PRIMARY COMMODITIES SA
ADM	EP RESOURCES	MUFG BANK (EUROPE) N.V.
ADNOC GLOBAL TRADING	EQUINOR	NACORA INSURANCE BROKERS AG
AFRIMET RESOURCES AG	FAIR COMMODITIES TRADING SA	NATIONAL BANK OF EGYPT
AGORA AGRI	FLUORSID	NEPTUNE MARITIME LEASING
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ALVEAN SUGAR SL	GRAINCORP	PMG
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AZ ADVISORS LIMITED	HOWDEN	RABOBANK
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BANQUE CANTONALE VAUDOISE (BCV)	IMLITEX HOLDINGS	RIVERDALE COMMODITIES
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BGN INTERNATIONAL	INDAGRO SA	SANTANDER
BLUE QUEST	ING BANK	SCIPIO
BPL GLOBAL	INGENIOS LIMITED	SEMISOFT
BRITISH ARAB COMMERCIAL BANK	INTEGRA PETROCHEMICALS PTE. LTD.	SIERENTZ & CIE
BUNGE	INTERNATIONAL FINANCE CORPORATION (IFC)	SOCAR TRADING
CARBONCHAIN	IRIA SA	SOVEREIGN RISK INSURANCE LTD.
CARGILL	IX METALS	SOYVEN
CARSHALTON COMMODITIES	JAVELIN GLOBAL COMMODITIES	SOYVEN SARL
CIM BANQUE	KARIYA ENERGY	SQUIRE PATTON BOGGS
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COECLERICI COMMODITIES SA	KOLMAR GROUP	SUCAFINA
COFCO INTERNATIONAL	KOMGO	SUCDEN
COMETA	KPLER	SUMITOMO MITSUI BANKING CORPORATION (SMBG)
CONCORD RESOURCES LIMITED	KPMG	SWISS RE CORPORATE SOLUTIONS
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CORAL ENERGY	LAMBERT COMMODITIES	TOI COMMODITIES SA
CORE SYNERGY LLC, GENEVA BRANCH	LANGSKIP ENERGY NORDIC LTD	TOTALENERGIES
COUNT ENERGY TRADING	LITASCO	TOTSA
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CREDIT AGRICOLE CIB	LOUIS DREYFUS COMPANY	TRADEXBANK AG
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DANEX RESOURCES	MARSH JLT SPECIALTY	TRANSOIL MARKETING LLC
DEUTSCHE BANK	MATTERSPHERE	UBS
DTEK RENEWABLES BV	MAYER BROWN	VERIDAPT
DXT COMMODITIES SA	MEDITERRA AGRO TARIM TICARET	VITOL
DZ BANK	MERCURIA ENERGY TRADING	WALTER MATTER
ECOM AGROINDUSTRIAL CORPORATION	METINVEST	WEBCOR
ECOM TRADING	METINVEST INTERNATIONAL S.A.	WEBSTER UNIVERSITY GENEVA
ED & F MAN	MIDGULF RESOURCES	WHITE & CASE
ELEMENT ALPHA	MIT MAKE INTUITIVE TECH SA	WISTA SWITZERLAND

WHAT OUR GUESTS SAY:



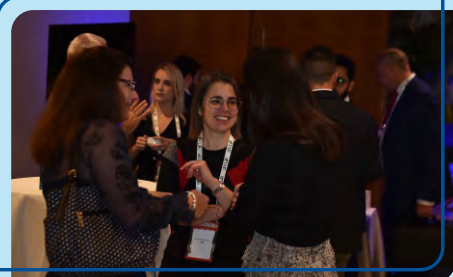
"This event is a must if you want to understand trends and become more visible with peers and customers"

Sabine Eberenz
Director, **COMMERZBANK**



"A very progressive and useful event that should not be missed!"

Orhan Gunes
Head of Commodity Trade Finance,
SBERBANK (SWITZERLAND) AG



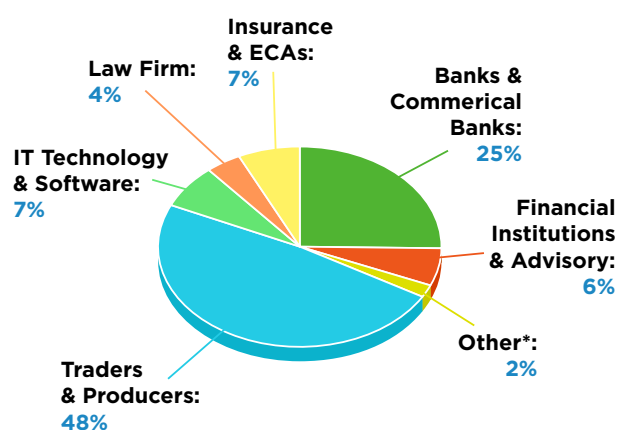
"An excellent event to network at and get up to speed on new developments of the commodity market"

Andreas Barschkis
Advisor, **VILLACERO**

2022 TOP TAKEAWAYS

- 1 Sustainability is increasingly well-embedded within commodity finance
- 2 Banks are facing up to a raft of increased costs which ultimately will be passed on to borrowers
- 3 Russia's war in Ukraine has pushed banks and traders to find new markets and clients
- 4 Diversification of sources of liquidity continues for traders
- 5 Credit insurance is there for commodities, but is much more selective
- 6 Alternative lenders embrace digitalisation as financiers look to bridge the commodity trade finance gap
- 7 Collateral management enters a new era, with technology increasingly being used to make deals more transparent, efficient and safer
- 8 Expect a tighter market in commodity shipping

TYPICAL EVENT BREAKDOWN



*Other: consultants, unions, Associations



390
DELEGATES



54
SPEAKERS



OVER 110
TRADER
& PRODUCER
COMPANIES
ATTENDED



OVER 9 HOURS
OF ON-DEMAND
CONTENT

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Contact intelligence@exilegroup.com for more information

CONTACT US



AMARA CHAN

EVENT MARKETING EXECUTIVE

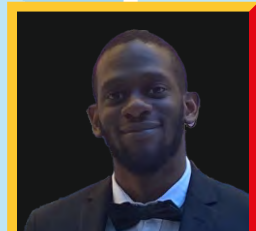
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Branding across the main lunch area plus a private lunch table to host clients.

ARCADE GAMES



Unleash your competitive streak with the perfect conversation-starter.

RETRO GAME GIVEAWAY



In line with our retro theme, give a nostalgic game away with your companies logo on it.

ICEBREAKER DRINKS



Showcase your brand by sponsoring this 2-hour drinks reception on 20th November in a fun, informal environment.

PHOTOBOOTH



Snap some memories of the connections made with a fully branded photobooth.

WALKING TOUR



Sponsor this fun 1.5 hour tour of the sights of Berlin with informal networking on the 20th November.

LINKEDIN HEADSHOT STAND



Sponsor the opportunity for guests to get a professional new head shot in a 2hr photography slot on day 1 and day 2.

MEETING HUB



Prominent branding on the in-person meeting hub plus the online scheduler.

COCKTAIL RECEPTION



Branding across the main 2 hour drinks reception to round off day 1 on 21st November.

LANYARD SPONSOR



Your logo on branded lanyards worn by all guests.