

TXF SUSTAINABLE EXPORT FINANCE AND RESILIENT INFRASTRUCTURE 2021

 VIRTUAL 

25 FEBRUARY



SPEAKERS



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PROGAMME



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EUROPEAN
BANKING
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Tim van Pelt,
Director,
Renewables
& Power, Energy,
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AGENDA



25 FEBRUARY 2021

9.00 GMT	<p>Industry findings: The ICC Global Export Finance Committee's Sustainability Working Group's survey</p> <p>A sneak peek at some early findings from the ICC Global Export Finance Committee's Sustainability Working Group's survey on the export finance industry. The aim is to engage the export finance community in a discourse on how the industry aims to fulfil the UN's sustainable development agenda, in a bid to develop both ECA policy and products. Now a few months into the survey, we have the opportunity to garner some genuine insight from our industry counterparts.</p> <p>Jennifer Loewen, Director, International Financial Consulting Ltd Co-moderator: Dan Sheriff, CEO, TXF Co-moderator: Paul Richards, Head of Structured Export Finance, ANZ</p>
9.30 GMT	<p>Defining sustainability in export finance: Standards, criteria, frameworks and methodology</p> <p>As an industry export finance is yet to create shared methodologies and frameworks in order to create an accepted standard for sustainability. Here we learn from the canon of work already undertaken by the wider market. Including the EU Taxonomy, assessing UNEP positive impact, OECD rules and principles surrounding green bonds. In turn asking if we can mould the frameworks place already to create a commonality of approach, terminology and standards within export finance?</p> <p>Lili Hocke, Manager, Sustainable Finance Solutions, Sustainalytics Daniel Bouzas, Policy Advisor, Financing Growth, EBF Mr. Fulai Sheng, Head, Economic and Trade Policy Unit, Resources and Markets Branch, Economy Division, United Nations Environment Program Julian Paisey, Senior Policy Analyst Export Credits Division Trade and Agriculture Directorate, OECD Moderator: Berit Lindholdt-Lauridsen, Senior Operations Officer, Climate Business Department, IFC</p>
10.15 GMT	<p>In practise: what does this mean for export finance?</p> <p>We gather a mixed panel of borrowers, exporters, bankers, ECAs and government to assess how big the opportunity is for export credit, what has been done so far and how much more can export finance do? We look at project pipelines and examine how the product might be tweaked to be fit for purpose to unlock more deals. How can ECAs and banks create better incentives for borrowers and deal team originators alike? The role of exporters in creating new technologies and digital innovations? For borrowers what leads to the decision to tap sustainable debt instruments and how is this important for their corporate and sustainability strategies?</p> <p>Gernot Bruch, Global Head of Export & Project Finance, Linde Engineering Federico Robaina, Senior Manager Corporate Finance Treasury, Nationalgrid Franck Kambou, Sustainability Analyst, Bpifrance Kristin Parello-Plesner, CSR Director, EKF Ralph Lerch, Head of Export Finance Origination, DZ Bank Moderator: Katharine Morton, Head of trade, treasury & risk, TXF</p>
11.00 GMT	<p>A pillar of hope: Financing social projects</p> <p>With the focus on positive impact, we assess the growing market for social projects and the role of ECA backed debt in financing crucial projects including health, education, water and sanitation.</p> <p>Rahul Chandran, Director - Project Finance, Planet One Education Holding Stefan Götzinger, Vice President, Structured Trade & Export Finance, Deutsche Bank Markus Sluga, Head of International Structured Finance, Vamed Sam McManus, Senior Relationship Manager, TXF</p>
11.40 GMT	Stretch break
11.50 GMT	<p>Bridging the gap: The role of export finance in the energy transition</p> <p>The energy transition forges a formidable pathway toward transformation of the global energy sector from fossil-based to zero-carbon by 2050, requiring trillions of dollars' worth of investment. Here we examine the role export finance has to play and key considerations including assessing sustainability and transition criteria.</p> <p>Richard Simon-Lewis, Head of Global Origination, Client Coverage, Marketing & Communications, UK Export Finance Tobias Behringer, Vice President Project and Customer Finance, Siemens Energy Paul Courtoisier, Sustainability Expert, Export Finance, Credit Agricole Moderator: Max Thompson, Editor, TXF</p>

12.30 GMT	<p>Case Study: Northvolt UFK</p> <p>Gain the inside view from key players on the \$525 million UFK untied guarantee provided by Germany's Federal Ministry of Economics, via Euler Hermes, to support the financing of Northvolt's battery cell factory project in Skelleftea, northern Sweden.</p> <p>Ulrich Schulte Lünzum, Head of Project Finance, Euler Hermes Alexander Hartman, CFO, Northvolt AB Tim van Pelt, Director, Renewables & Power, Energy, ING Herve Van Der Elst, Director, Structured Export Finance, BNP Paribas</p>
13.00 GMT	<p>The Berne Union outlook on sustainability</p> <p>Presentation by Berne Union President, Ms. Michal Ron (SACE), providing an overview of the main initiatives and strategies recently introduced by Berne Union ECAs on sustainability, as well as the ongoing collaboration between the BU and other external organisations.</p> <p>Michal Ron, President, Berne Union</p>
13.10 GMT	<p>ECA panel: Paving the path to sustainability</p> <p>With governments placing ever increasing importance on the Paris agreement and the UNs SDGs, ECAs have a critical role to play in the realisation of this. We catch up with underwriters and sustainability heads to understand how they are creating new policies and products to match. Can we create an export credit system that promotes positive climate measures and reject projects with a negative profile? How do we reward this? What incentives are ECAs employing and what does the pipeline of new innovations look like?</p> <p>Karin Wessman, Head Sustainability, EKN Uwe Fitschen, Head of Sustainability, Euler Hermes Kazunori Ogawa, Resident Executive Officer, Regional Head for EMEA, JBIC Arjen Walbroek, Senior Lead Sustainability, Atradius Dutch State Business Moderator: Christopher Wells, Global Head, Environmental & Social Risk, Santander</p>
13.50 GMT	<p>Sustainable export finance in Africa: Côte d'Ivoire case study</p> <p>Join us for an insightful look into green export finance transactions in Africa, these also serve as Positive Impact Finance transactions. The panel looks at how these were structured and what the green and positive impact labels signify in each case.</p> <p>Hacina Py, Global Head of Export Finance and Impact Finance Solutions, Société Générale Sean Jeffery, Managing Director, Colas UK Mahamane Sow, CEO, EDF Côte d'Ivoire Simon Bunckenburg, Business manager, UKEF Mohamed Fadel Kane, Managing Director, Head of Capital Markets & Structured Finance for Sub-Saharan Africa, Societe Generale Moderator: Randolph FOTSO, Director Export Finance Africa, Société Générale</p>
14.20 GMT	<p>The German sustainable finance strategy – a driver for global harmonization?</p> <p>Gain an exclusive overview into the findings from the Sustainable Finance Committee of the German Federal Government, where we present the final report by the Sustainable Finance Committee. The report will serve as the basis for the German sustainable finance strategy, which aims to make Germany a leading marketplace for sustainable finance.</p> <p>Karsten Löffler, Chair of the Sustainable Finance Committee, German Federal Government Moderator: Paul Monigatti, Vice President, Platform Business and Digital Innovation, AKA Bank</p>
14.40 GMT	<p>Inside knowledge: Harnessing research and data to track sustainability</p> <p>TXF Data and Tag My Deals champions socially and/or environmentally sustainable small-ticket deals and any deal that is really outstanding, sending this to TXF subscribers biweekly. While TXF Research continues to survey export finance practitioners on sustainable finance. The result, a unique insight into what that market has done and what the market is intending to do in the field of SDG & ESG investing...</p> <p>Tom Parkman, PhD, Head of Research, TXF Alfonso Olivas, Head of Data & Analytics, TXF Data</p>
15.10 GMT	<p>Networking roulette</p>

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#TXFEVENTS

TXF SUSTAINABLE EXPORT FINANCE AND RESILIENT INFRASTRUCTURE 2021

EVENT OVERVIEW

Sustainability represents the challenge of our lifetime, but for export finance, it is the biggest opportunity today.

Export finance is a microcosm of the whole economy and all of society, with goods and projects from all over the world covered by ECAs. Our industry has contributed to creating growth for exporting nations, while helping to move importing countries out of poverty. Historically export finance supported the spread of conventional energy and building vital infrastructure, while in recent years renewable technologies have increasingly dominated the agenda.

As societies and economies move to transition to greener technologies and more resilient infrastructure, it is therefore natural that export finance is in turn also proportionately be used for such purposes.

But export finance could go much further.

Export finance is highly regulated, able to deal with high levels of complexity, has a track record of project measurement, has a high-risk appetite, and is able to work at scale in difficult countries - elements that mean export finance could be the go-to tool for a transitioning global economy.

We at TXF want to give export finance the boost that allows the industry to fulfil its potential.

For that to take place we will need to find consensus on what constitutes sustainability, transition and resilience. How we measure these things. How do we actively incentivise across the chain? And what constitutes success.

The **TXF Sustainable Export Finance and Resilient Infrastructure virtual event** will address those challenges head on. We want to create an atmosphere that is inspiring, and ideas led, that demonstrates the art of the possible for the export finance community.

VIRTUAL EVENT FEATURES



**PRIVATE
ROOMS**



**NETWORKING
ROULETTE**



**CHAT FEATURES:
ONE TO ONE AND
ONE TO MANY
CONVERSATIONS**



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LIST**



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PROVIDE SECURITY
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SUPPORT**



**NETWORKING
CONCIERGE
SERVICE**



**LIVE AND
ON-DEMAND
SESSIONS**

#TXFEVENTS

THE EVENT WILL BE SPLIT AS FOLLOWS

WHERE ARE WE NOW

The problem and the opportunity - globally
The performance of export finance to date - areas of strength and areas of weakness
Case study analysis of inspirational export finance work to date

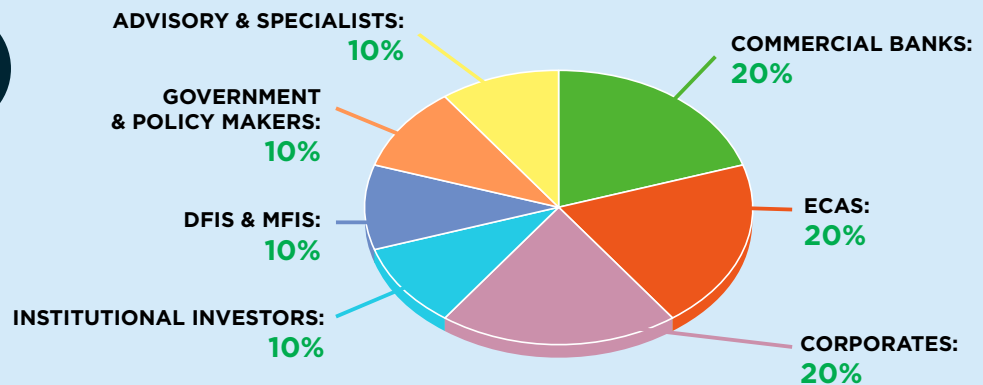
HOW BIG IS THE PRIZE

Assessment of new areas and industries where export finance could add value
Best practice case studies away from export finance
Delving into detail on the micro-industries setting up now that will lead the economies of the future

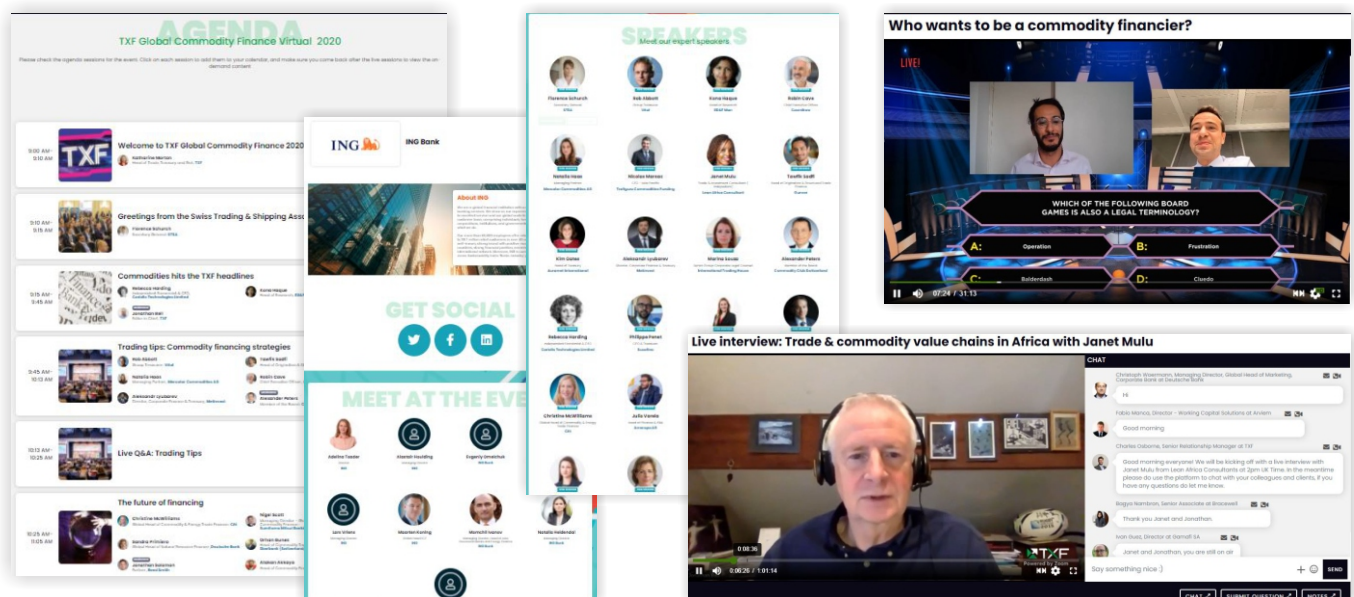
MEASUREMENTS, METHODOLOGIES AND PRACTICALITIES

Getting consensus on what constitutes sustainable and how to measure whilst avoiding greenwashing
Understand roadblocks at the policy level and how they can be overcome
How to incentive staff in profit and non-profit roles to prioritise sustainable export finance

DELEGATE BREAKDOWN



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PRICING

1 FULL ACCESS VIRTUAL TICKET
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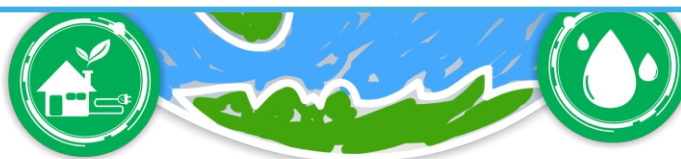
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Access all speaking sessions and content of all 2021 virtual events and network with fellow delegates via the networking messenger. This also includes the use of one to one video conferencing. Members are entitled to a 30% off for all 2021 physical events.

For more information on our passes or to enquire
for a multi-delegate booking please contact

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